



# **Rules and Regulations of the North Carolina Regional MLS**

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of the  
North Carolina Regional MLS  
August 1, 2024



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## Listing Procedures

### Section 1 Listing Procedures:

Listings of real or personal property of the following types, which are listed subject to a real estate broker's license and are located within the Service Area (see Section 1.12) of the multiple listing service, listings of property located outside the service area may be submitted voluntarily by a participant but are not required by the service. All listings must be entered into the NCRMLS within 72 hours (excepting weekends, holidays and postal holidays) after all necessary signatures have been obtained.

- Single family homes for sale or exchange.<sup>(M)</sup>
- Vacant lots and acreage for sale or exchange.<sup>(M)</sup>
- Multi-family, structure with 2 to 4 units that are individual dwellings, for sale or exchange<sup>(M)</sup>
- Boat slips
- Timeshares
- Fractional Ownership
- Commercial Sales/Lease\*

\*Commercial listings entered into North Carolina Commercial MLS are exempt from entry in the NCRMLS

The Service shall not require a participant to submit listings on a form other than the form the participant individually chooses to utilize provided the listing is of a type accepted by the service, although a property data form may be required as approved by the Service. However, the Service, through its legal counsel:

- may reserve the right to refuse to accept a listing form which fails to adequately protect the interests of the public and the participants.
- assure that no listing form entered into the Service establishes, directly or indirectly, any contractual relationship between the Service and the client (buyer or seller)

**Commented [CB1]:** Explanatory comment: Except where noted, the language in this markup is intended to be consistent with NAR's May 16 policy changes. Some points are noted here or in the attached guidance where MLS may wish to vary from the NAR approach.



## Section 1 (continued)

The Service shall accept Exclusive Right-to-Sell Listing Contracts and Exclusive Agency Listing Contracts and may accept other forms of agreement that authorize the Listing Firm on an exclusive basis to offer cooperation through MLS to other participants of the Service acting as subagents, buyer agents, or both. The listing agreement must include the seller's written authorization to submit the agreement to the Service. The different types of listing agreements include,

- **Exclusive Right-to-Sell**  
The Exclusive Right-to-Sell listing means a contractual agreement between the seller(s) and listing Participant that grants the Participant exclusive authorization to market the property to the public as the seller's agent.
- **Exclusive Agency**  
The Exclusive Agency listing means a contractual agreement between the seller(s) and the listing Participant that grants the Participant exclusive authorization to market the property to the public as the seller's agent, but also reserves to the seller(s) the general right to sell the property on an unlimited or restrictive basis.
- "Market to the public" has the meaning set out in Section 1.01.
- **Prospect exemptions**  
Exclusive agency listings and exclusive right-to-sell listings with named prospects exempted should be clearly distinguished by a simple designation such as a code or symbol from exclusive right-to-sell listings with no named prospects exempted, since they can present special risks of procuring cause controversies and administrative problems not posed by exclusive right-to-sell listings with no named prospects exempted. Care should be exercised to ensure that different codes or symbols are used to denote exclusive agency and exclusive right-to-sell listings with prospect reservations.
- **Net and open listings**  
The Service does not accept net listings or open listings.
- **No MLS regulations of members' listing types**  
The Service does not regulate the type of listings its members may take. This does not mean that the Service must accept every type of listing. But, if it chooses to limit the kind of listings it will accept, it shall leave its members free to accept such listings to be handled outside the multiple listing service.

### Section 1.01 Clear Cooperation

Within one (1) business day of marketing a property to the public, the listing broker must submit the listing to the MLS for cooperation with other MLS participants. Public marketing is engaging in any of or more of the following: flyers displayed in windows, yard signs, digital marketing on public facing websites, brokerage website displays (including IDX and VOW), digital communications marketing (email blasts), multi-brokerage listing sharing networks, applications available to the general public, cooperating with other brokerages, or any substantively similar activity. <sup>(M)</sup>

The submission rule in this section does not include New Construction Listings under a Blanket Listing Agreement, Commercial or Rental Property Types.<sup>1</sup>

### Section 1.1 Types of Properties:

The following are some of the types of properties that may be published through the Service, including types described in Section 1 that are required to be entered into the Service and other types that may be entered into the Service at the Participant's option provided, however, that any listing submitted is entered within the scope of the Participant's licensure as a real estate broker or auctioneer:

- Residential
- Land/Acreage Site
- Rental
- Multi-family 2 to 4 dwelling units
- Manufactured
- Auction

**Note:** Residential properties are restricted to listings that convey real property.

### Section 1.1.1 Listings Subject to Rules and Regulations of the Service

Any listing on a contract to be filed with the multiple listing service is subject to the Rules and Regulations of the Service upon the signature of the seller(s). <sup>(R)</sup>

While the Service does not require a copy of the contract upon entry into the Service, when the Service requests a copy of the contract, a copy must be provided within one (1) business day.

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<sup>1</sup> Exclusive listing information for required property types must be filed and distributed to other MLS Participants for cooperation under the Clear Cooperation Policy. This applies to listings filed under Section 1 and listings exempt from distribution under Section 1.3 of the NAR model MLS rules, and any other situation where the listing broker is publicly marketing an exclusive listing that is required to be filed with the service and is not currently available to other MLS Participants. <sup>(M)</sup>

### **Section 1.1.2 Coming Soon - No Showings:**

A listing where a delayed Showings date is utilized or where the seller has not authorized display until a later date, must nevertheless be entered within 72 hours (excepting weekends, holidays, and postal holidays) from receipt of seller's written authorization using the status "Coming Soon - No Showings". Enter the Start Showings Date from the listing agreement into the Service's "Showing Start Date" field.

#### **Status Coming Soon - No Showings**

The Coming Soon - No Showings status is a temporary, off-market status. A listing can only be in the Coming Soon-No Showing status for a maximum of 30 calendar days.

#### **Nightly Processing**

Each evening, the System will review all Coming Soon - No Showings listings and automatically convert them to Active status if the Start Showing Date has been reached or if the listing has been in the status for 30 days.

#### **Only New Listings, No Status Changes**

Only new listings can use the Coming Soon - No Showings status; listings in any other status may not be changed to Coming Soon - No Showings.

#### **Signage**

- 1) NCRMLS does not require a coming soon sign rider but posting a "for sale" sign without a "coming soon" sign rider could be construed as misrepresenting the availability of access to show or inspect a listed property. Listing subscribers should consider using a "coming soon" sign rider on a sign, or no sign at all.

#### **Photos**

NCRMLS requires an image or photo of any listing in Coming Soon - No Showings status as described below in Photos. Photos are Mandatory for Every Property Type.

#### **Offers Can Be Accepted**

A seller can accept an offer from a prospective buyer even if the property is not available for showing. In the event an offer is accepted on a listing in the Coming Soon - No Showings status, the listing firm MUST change the listing to a Pending status within 72 hours (excepting weekends, holidays, and postal holidays).

### Section 1.1.2 (continued)

#### **Advertising**

Listings with a Coming Soon - No Showings status may only be promoted or advertised as a "coming soon" property. Advertising a listing as a for-sale property will immediately disqualify the listing from the Coming Soon - No Showings status\*. If advertised as anything other than "coming soon":

Listings with a Coming Soon - No Showings status may only be promoted or advertised as a "coming soon" property. Advertising of a listing as a for-sale property will immediately disqualify the listing from the Coming Soon - No Showings status\*.

#### **Advertising Penalties**

If advertised as anything other than "Coming Soon":

- The status must immediately be changed to "active"
- The subscriber is cited for a violation of the NCRMLS Rules and Regulations
- First Violation - \$1,000 fine
- Second Violation - \$2,000 fine
- Third and subsequent violations within a 12-month period - \$5,000 plus a 30-day suspension of the Subscriber's NCRMLS account.

#### **Activate before Original Start Showing Date**

The Listing Firm may change the listing's status to Active at any time; however, once the Coming Soon - No Showings status is changed to Active the listing cannot go back to the Coming Soon - No Showings status. . The Listing Firm must change the status of a Coming Soon - No Showings listing to Active, if any showings will occur before the Start Showing Date.

#### **No Showings**

Listings in the Coming Soon - No Showings status are not eligible for showings, Open Houses, or Broker Caravans. Any showing of a listing in the Coming Soon-No Showing status, whether that showing is made to the general public or other participants and subscribers, will immediately disqualify the property from the Coming Soon - No Showings status, and the listing subscriber will be cited for a violation of these Rules.

#### **Showing Penalties**

- The subscriber is cited for a violation of the NCRMLS Rules and Regulations
- First Violation: \$1,000 fine
- Second Violation: \$2,000 fine
- Third and subsequent violations within a 12-month period: \$5,000 plus a 30-day suspension of the Subscriber's MLS account.

### **Section 1.1.3 Duplicate Listings**

Duplicate listings shall be defined as multiple listings that contain the same property address OR Tax Identifier number and are entered into the service as a Parent/Child Listing. Pre-Sales,

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Commercial, Rental and Fractional/Timeshare are exceptions to the Parent/Child requirement. All Duplicate or Parent/Child Listings shall be entered under the following guidelines (BOM Minutes 11/14/19, 2019):

- each listing record is complete and accurate in itself.
- each listing record is recommended (MLS TF Minutes 08/24/22, 2022) to be cross-referenced in agent only remarks by listing number with any other listing of the same property.
- all disclaimers necessary to adequately describe a true picture of the listing's circumstances appear in the Marketing/Public Remarks
- there is specific authorization from the seller that could be verified if requested
- If the property is sold, the listing broker must submit the sale against **ONE (1)** listing record only. Other overlapping/duplicate records will be Cancelled by the System.

#### Section 1.1.4 Listing Entered For Sale Only

The sale of real property not listed in the NCRMLS with buyer representation may be entered as a SALE ONLY. The Stipulation of Sale **MUST** be "Sale Only". Sale Only listings are subject to all data compliance rules and subject to fines as specified in Exhibit 2 attached to these Rules. Where an agent is unable to complete any data field (such as a pending or sold date) **IMMEDIATELY** contact your NCRMLS staff to correct the data. (BOM Minutes 12/03/20, 2020)

The listing Agent **MUST** be "A Non Member" only if there is **NO Listing Agreement** or the **Listing Agent is NOT an NCRMLS** member.

#### How to enter the Listing

How to enter the Listing in the system. It will require you to use yourself as the listing agent, to enter the listing and all the fields in the MLS. After the Listing is saved, you must change the listing agent to "**A Non Member**" and save the listing.

If there is a listing agreement and the **listing agent IS a member** of the NCRMLS, mark the Listing Member field accordingly.

#### Section 1.1.5 Square Footage

The reported square footage for all properties shall be measured in accordance with the NC Real Estate Commission's guidelines. Where square footage in the property meets all the living area criteria except "directly accessible from other living area", such square footage shall be entered HSF Range Sep Living\_Space section. All other data fields related to such section must be completed (bedrooms, baths, etc.). (NAR/Legal 8/1/24)

#### Section 1.1.6 Seller not Owner

When the seller of a property does not hold title, but has a contract to receive title on the property: The **Stipulation of Sale** must be set to "Seller not Owner"; and, where the contract

allows assignment, the words "SUBJECT TO ASSIGNMENT" shall appear in the **Marketing Remarks**. (BOM Minutes 02/07/19, 2019)

#### **Section 1.1.7 Community Names**

All community names shall be entered into the MLS as follows: Enter the Planned Urban Development (PUD) name or where there is no PUD, the Subdivision name in the Subdivision field. (Example: PUD is Carriage Hills (goes in Subdivision), and the Subdivision is Cabriolet (goes in the Secondary Subdivision))

All requests to add a Subdivision must be submitted using the NCRMLS additions request form. (in FlexMLS, Menu select "MLS intranet" "+Forms"). Additionally, a Plat Map image or other supporting documentation which may be obtained from the register of deeds office must be attached.

#### **Section 1.1.8 Levels**

The following definitions are for the levels in real property:

- ✓ Basement
- ✓ Main level, Upper floor, and Ground Floor (Split level homes only).
- ✓ Ground floor - Enclosed Area under Raised Homes (on pilings), or elevator.
- ✓ First floor
- ✓ Second floor
- ✓ Third floor
- ✓ Fourth floor
- ✓ Fifth floor

#### **Section 1.1.9 Manufactured Homes**

The existence of a manufactured home is a material fact. All manufactured homes without regard to whether they have stick-built components attached shall have Manufactured Home in the Sub-Type field.

#### **Section 1.1.10 Waterfront**

Improved or unimproved land abutting (touching at one end or side) any body of water. Townhomes or condominiums can ONLY be called waterfront if the association owns the land abutting the water and the unit itself directly fronts the body of water with no other structures between the unit and the water.

With the exception where the municipality or state-owned properties that directly abuts the lands between the property and the waterfront, or a Condominium where the land in between the building and the water is held in common.

#### Section 1.1.11 Water Access

Improved or unimproved land that itself is not waterfront but has access to a body of water by deeded rights via a separate parcel of land, boat slip, private boat ramp or thru common space/areas of a Homeowner association.

#### Section 1.1.12 Island or Mainland

Only listed property physically located on a body of land surrounded by water may be marked as "Island". All other listed property must be marked as "Mainland". It is a violation of these rules to mark a listed property as both "Island" and "Mainland".

#### Section 1.1.13 Remarks

Because Marketing Remarks, Directions to Property and Public Remarks display on IDX and VOW websites, the following rules apply:

##### Permitted:

1. A Builder's name may appear in Public Remarks when the Builder is not the listing firm, and the word "builder" is used in conjunction with the use of the name.

##### Prohibited:

1. Agent or company information such as phone numbers, hyperlinks to websites (hyperlink exceptions: The HOA, HomeSteps.com, HomePath.com, HUDHomestore.com, homesearch.com, or Auction.com)
  2. Talking Ads, email addresses, open house information, etc.,
  3. Any offers of compensation of any type, including from seller or listing broker to cooperating brokers. This is prohibited in all remarks (e.g., marketing, agent, and advertising) and in all field, photos, and listing attachments.
- 1) **Agent Remarks:** Are used to inform the cooperating broker of confidential information such as "multiple offers", "attorney assisted short sale", etc.
  - 2) **Advertising Remarks:** These display on third-party websites to the public.

#### Section 1.1.14 Public Documents

All documents uploaded to the Service are automatically uploaded as private. (BOM Minutes 05/02/19, 2019)

#### Section 1.1.15 All Listing and Co-Listing Brokers must be Participants or Subscribers to the NCRMLS:

The only active listings allowed into the Service require all listing and co-listing parties to be Participants or Subscribers to the Service.

#### Section 1.1.16 Listings of Properties Previously Listed by Other Participants:

In the event a Participant takes a listing on a property previously listed by another Participant in the Service, the new listing Participant may not copy or otherwise duplicate the photograph(s) or descriptive text fields from the previous listing record in the Service's system without the previous listing Participant's written permission. "Descriptive text fields" include all remarks, directions, and other "free-form" fields where the Participant has discretion regarding the contents of the field. This restriction does not apply to purely factual fields (number of bedrooms, address, etc.).

#### Section 1.1.17 Photos are Mandatory for Every Property Type:

Photos are mandatory for every property type and must be entered during the same time frames described in Section 1 "Listing Procedures".

The primary photo must be an exterior elevation view of the property and flagged as the primary photo within the NCRMLS. One of the first ten (10) photos shall be the best possible front elevation of the property as seen from the road.<sup>2</sup>

- For Multifamily properties, the primary photo should show a photo of the exterior of the actual unit for sale.
- For a Land listing the primary photo may be an Aerial View or a Plat Map<sup>3</sup>.
- For Multiple Unit Properties (see Section 1.8 Listing), the first photo must be of one of the actual properties being listed.
- The requirements of this paragraph shall not apply where a seller expressly directs that photographs of their property not appear in MLS compilations, provided the MLS Participant shall furnish a copy of the seller's request to the Service.
- The Service incorporates Exhibit 3 "A Guideline for MLS Photos" attached to these Rules and Regulations.

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<sup>2</sup> BOM 020719

<sup>3</sup> MLS 060222



#### Section 1.1.17 (continued)

No photo or virtual tour entered or linked to or from the service shall display:

- ✓ any for sale or for lease sign.
- ✓ no text except the specific allowances noted below.
- ✓ any information that identifies the subscriber or the company.
- ✓ any business card images or the like.

The photo may only display the physical characteristics of the subject property and its immediate vicinity; it may not include any link to any location on the web. Specific markings on photos submitted may include text and symbols for clarification. Photos using picture in a picture are allowed (BOM Minutes 01/10/18, 2018). The MLS Staff is authorized to remove any photo or virtual tour from the MLS that is not in compliance with these rules.

#### Section 1.1.18 Reporting Canceled Listings to the Service:

If the Seller and Listing Company agree to Cancel a listing and there is a fully executed Termination of Agency Agreement and Release (NCAR Standard Form # 720) the Listing Office will immediately change the Listing status to Cancelled.

#### Section 1.1.19 Definitions of Statuses and Conditions:

- a) **Active:** A listing contract is in force between the listing broker and seller.
- b) **Coming Soon - No Showings:** See Section 1.1.20 Syndicated (published) and are in a "No show status" - the property may not be shown until the Showing Start Date. A Showings Start Date must be entered that is not more than thirty (30) calendar days from the Effective Date of the Listing Agreement.
- c) **Closed:** The Date the Sale has been Recorded at the Register of Deeds. Or the Date a Lease or Lease w/ Purchase Option agreement has been executed. (BOM Minutes 11/14/19, 2019)
- d) **Expired:** The term of the listing contract has ended.
- e) **Hold:** The listing contract remains in force between the listing broker and the seller but is off market temporarily. NOTE: The status of a Hold listing changes to Expired on the Expiration Date. (BOM 2/6/2020)
- f) **Withdrawn:** The listing contract remains in force between the listing broker and the seller but is not expected to return to market. NOTE: The status of a Withdrawn listing changes to Expired on the Expiration Date. ((BOM 02/06/20), 2020)
- g) **Cancelled:** The listing contract has been terminated (is no longer in force) before expiration of the term of the contract.
- h) **Pending:** The listing is under contract; showings are no longer being sought and backup offers are not being solicited. ((BOM 02/06/20), 2020)
- i) **Pending with Showings:** The listing is under contract and is still available for showings, and backup offers are still being solicited ((BOM 02/06/20), 2020)

#### Section 1.1.19 Definitions of Statuses:

- a) **Active:** A listing contract is in force between the listing broker and seller.
  - i) **Active - Delayed Marketing** Condition - **Not visible** to MLS participants or Syndicated "published" until the Marketing Date.
  - ii) **Active - Office Exclusive** Condition - - **Not visible** to MLS participants or Syndicated "published."
- b) **Closed:** The Date the Sale has been Recorded at the Register of Deeds. Or the Date a Lease or Lease w/ Purchase Option agreement has been executed. (BOM minutes 11/14/22, 2022)
- c) **Coming Soon - No Showings:** See Section 1.1.20 Syndicated (published) and are in a "No show status" - the property may not be shown until the Showing Start Date. A Showings Start Date must be entered that is not more than thirty (30) calendar days from the Effective Date of the Listing Agreement.
- d) **Expired:** The term of the listing contract has ended.
- e) **Hold:** The listing contract remains in force between the listing broker and the seller but is off market temporarily. NOTE: The status of a Hold listing changes to Expired on the Expiration Date. (BOM minutes 06/02/22, 2022)
- f) **Withdrawn:** The listing contract remains in force between the listing broker and the seller but is not expected to return to market. NOTE: The status of a Withdrawn listing changes to Expired on the Expiration Date. (BOM minutes 06/02/22, 2022)
- g) **Cancelled:** The listing contract has been terminated (is no longer in force) before expiration of the term of the contract.
- h) **Pending:** The listing is under contract; showings are no longer being sought and backup offers are not being solicited. (BOM minutes 06/02/22, 2022)
- i) **Pending with Showings:** The listing is under contract but is still available for showing, and backup offers are still being solicited. (BOM minutes 06/02/22, 2022)

### Section 1.1.20 Showings & Marketing

If you are not marketing the property starting on the Effective date of the Exclusive Right to Sell Listing Agreement (section 10), use the Active status, with Delayed Marketing option or the Coming Soon - No Showings Status, or both, e.g., Active-> Delayed Marketing-> Coming Soon.

| Status                      | Marketing                    | Marketing Date | Showings Begin Date | Showings Allowed              |
|-----------------------------|------------------------------|----------------|---------------------|-------------------------------|
| Active                      | Delayed                      | Date in 10(a)  | Date in 10(a)       | Not until Showings begin date |
| Coming soon                 | Not Delayed                  |                | Date in 10(b) box 1 | Not until Showings begin date |
| 1) Active<br>2) Coming Soon | 1) Delayed<br>2) Not Delayed | Date in 10(a)  | Date in 10(b) box 1 | Not until Showings begin date |

**Delayed Marketing:** These listing will not be visible on the MLS or Syndicated “published” until the Marketing Date entered. These listing can only be seen by the Listing Agent or Office Admin. Note that the Marketing Date field cannot be changed except by the NCRMLS or Your Association Staff with supporting documentation.

**Coming Soon - No Showings:** These listings are syndicated (published) and are in a “No show status” - the property may not be shown until the Showing Start Date. A Showings Start Date must be entered that is not more than thirty (30) calendar days from the Effective Date of the Listing Agreement.

If Delayed Marketing and Coming Soon - No Showings is used A Showings Start Date must be entered that is not more than thirty (30) calendar days from the Marketing Date of the Listing Agreement.

### Section 1.2 Detail on Listings Entered into The Service

A listing agreement or property data form, when filed with the multiple listing service by the listing broker, shall be complete in every detail which is ascertainable as specified on the property data form; provided, however, that **no** field, photo, attachment, or supplement file on a listing in the Service may include an offer of compensation from seller or listing broker to cooperating brokers or an offer of a seller concession that is limited to or conditioned on the retention of or payment to any other brokerage. <sup>(R)</sup>

Incorporated into these Rules are the definitions for data fields attached as [Exhibit 7](#).

\*ascertainable is defined as a fact you can find out with certainty. (BOM minutes 04/11/22, 2022)

### Section 1.2.0 Accuracy of Listing Data

Participants and subscribers are required to submit accurate listing data and required to correct any known errors <sup>(M)</sup>

### Section 1.2.1 Required Disclosures to Seller

Participants must disclose to prospective sellers in conspicuous language that broker commissions are not set by law and are fully negotiable (i) in their listing agreement or (ii) in pre-closing documents, if any, unless (i) or (ii) are a government-specified form. With government-specified forms, Participants must include a separate written disclosure statement with conspicuous language expressly stating that broker commissions are not set by law and are fully negotiable. Listing Participants must conspicuously disclose to sellers, and obtain the seller's authority, for any payment or offer of payment that the listing broker or seller will make to another broker, agent, or other representative (e.g., real estate attorney) acting for buyers; and such disclosure must be in writing, be provided in advance of any payment or agreement to pay to another broker acting for buyer and specify the amount or rate of any such payment. (NAR/Legal 8/1/2024)

### Section 1.2.2 Limited Service Listings

Listing agreements under which the listing broker will not provide one, or more, of the following services:<sup>(M)</sup> arrange appointments for cooperating brokers to show listed property to potential purchasers but instead gives cooperating brokers authority to make such appointments directly with the seller(s); <sup>(M)</sup>

- 2) Accept and present to the seller(s) offers to purchase procured by cooperating brokers but instead gives cooperating brokers authority to present offers to purchase directly to the seller(s); <sup>(M)</sup>
- 3) Advise the seller(s) as to the merits of offers to purchase; <sup>(M)</sup>
- 4) Assist the seller(s) in developing, communicating, or presenting counteroffers; or. <sup>(M)</sup>
- 5) Participate on the seller(s) behalf in negotiations leading to the sale of the listed property<sup>(M)</sup>
- 6) Listings will be identified by choosing Limited Service as the listing type when entering the Listing so potential cooperating brokers will be aware of the extent of the services the Listing Broker will provide to the seller(s), and any potential for cooperating brokers being asked to provide some or all of these services to Listing Brokers' clients, prior to initiating efforts to show or sell the property.

### Section 1.2.3 MLS Entry-only Listings

Listing agreements under which the listing broker will not provide any of the following services:

- 1) Arrange appointments for cooperating brokers to show listed property to potential purchasers but instead gives cooperating brokers authority to make such appointments directly with the seller(s).
- 2) Accept and present to the seller(s) offers to purchase procured by cooperating brokers but instead gives cooperating brokers authority to present offers to purchase directly to the seller(s).
- 3) Advise the seller(s) as to the merits of offers to purchase.
- 4) Assist the seller(s) in developing, communicating, or presenting counteroffers, or
- 5) Participate on the seller(s) behalf in negotiations leading to the sale of the listed property  
MLS Entry-only
- 6) Listings will be identified by choosing "Entry Only" in the Agreement Service Type when entering the listing so potential cooperating brokers will be aware of the extent of the services the Listing Broker will provide to the seller(s), and any potential for cooperating brokers being asked to provide some or all of these services to listing brokers' clients, prior to initiating efforts to show or sell the property.

#### Section 1.2.4 Blanket Listing Agreements

A Blanket Listing Agreement is defined as an agreement between the developer/builder and a firm/broker to sell multiple properties within a PUD or subdivision. Within 3 days of the effective date, the REDACTED (removing any compensation details) blanket listing agreement must be submitted to NCRMLS via email at [docs@ncrms.com](mailto:docs@ncrms.com). (NAR/Legal 8/1/24)

When a property is ready to market:

- 1) Enter it into the MLS
- 2) Use the entry date in the Effective Date field
- 3) You are strongly encouraged to read [Can I list multiple properties in a single agreement?](#)

#### Section 1.3 Exempt Listings

If the seller refuses to permit a listing of an otherwise-eligible type to be disseminated by the service, the participant may then take the listing (office exclusive) and such listing shall be filed with the service but not disseminated to the participants. Filing of the listing should be accompanied by certification signed by the seller that he does not desire the listing to be disseminated by the service. <sup>(M)</sup>

MLS Participants must distribute exempt listings within one (1) business day once the listing is publicly marketed. See Section 1.01, Clear Cooperation <sup>(M)</sup>

#### Section 1.4 Change of Status of Listing

Any change in the listed price or other change in the original listing agreement shall be made only when authorized in writing by the seller and shall be filed with the Service computer within

twenty-four (24) hours (excepting weekends, holidays and postal holidays) after the authorized change is received by the listing broker. <sup>(R)</sup>

#### **Section 1.5 Withdrawal of Listing Prior to Expiration:**

Listings of property may be withdrawn from the multiple listing service by the listing broker before the expiration date of the listing agreement, provided notice is filed with the service, including a copy of the agreement between the seller and the listing broker which authorizes the withdrawal. <sup>(M)</sup>

Sellers do not have the unilateral right to require an MLS to cancel a listing without the listing broker's concurrence. However, when a seller(s) can document that his exclusive relationship with the listing broker has been terminated, the multiple listing service may remove the listing at the request of the seller. <sup>(M)</sup>

Staff is authorized to change the listing status to Cancelled when written communication is received clearly demonstrating that the firm is no longer the seller's agent. Staff is to provide the listing firm with the seller's communication and the following notice:

The MLS has changed the listing status to Cancelled\_for\_listing # \_\_\_\_\_ due to receipt from the seller that your firm is no longer their agent. MLS legal counsel has stated that under the law of agency, an agent who continues to hold him/herself out as the principal's agent following his or her discharge can be liable for damages that the principal may incur as a result of the agent's conduct. You are strongly advised to discuss this matter with your own legal counsel.

In the event the seller and listing firm agree to cancel a listing and there is a fully executed Termination of Agency Agreement and Release (NCAR Standard Form # 720) or substantially similar form, the firm will immediately change the listing status to Cancelled.

#### **Section 1.6 Contingencies Applicable to Listings:**

Any contingency or conditions of any term in a listing shall be specified and noticed to the Participants. <sup>(R)</sup>

#### **Section 1.7 Listing Price Specified:**

The full gross listing price stated in the listing contract will be included in the information published in the Service compilation of current listings unless the property is subject to auction. <sup>(M)</sup>

### **Section 1.8 Listing Multiple Unit Properties:**

- a) All properties which are to be sold or which may be sold separately must be indicated individually in the listing and on the Property Data Form except when the property is in a subdivision owned by a single entity.
  - i. The following rule applies when there are twenty-five (25) or more properties. The Service Participant may group improved or unimproved properties on one Property Data Form indicating multiple properties are available in the "Marketing/Public Remarks" section. When part of a listed property has been sold, proper notification must be given to the Service. Example #1: A new subdivision has 31 lots or condos or single family homes. 5 are priced at \$199,500; 12 are priced at \$222,500; 14 are priced at \$225,000.

You may choose to have only three Listing in the Service with the number of properties available showing in the "Marketing/Public Remarks". Example #2: A new subdivision has 31 lots with a variety of prices, the lowest price being \$19,500 and the highest being \$25,000. You may place the lowest lot on one Property Data Form and the highest on another Property Data Form. In the "Marketing/Public Remarks Section" of each you must specify that there are lots available within the price range of \$19,500 to \$25,000. CAVEAT: You must submit a lot as "Under Contract" and you must modify the active Service Property Data Form (for example: instead of 15 lots there are now 14 available) each time a lot is placed "Under Contract". Failure to do both would be a violation of the Rules.

- ii. Properties may also be grouped by a Parent-Child relationship. EXAMPLE: The Property has a house on one of the two lots contained in the deed. The Seller will sell them together or separately. The house would be added under the Residential section, the additional lot under Land. The Marketing/Public Remarks would specify the other MLS number of the Parent or Child listing indicating the pricing if sold together or separately.

### **Section 1.9 No MLS Control of Commission Rates or Fees Charged by Participants**

The Service shall not fix, control, recommend, suggest, or maintain commission rates or fees for Services to be rendered by Participants. Further, the Service shall not fix, control, recommend, suggest, or maintain any division of commissions or fees or offers of compensation between cooperating Participants or between Participants and nonparticipants, or from sellers to Participants or nonparticipants.<sup>(M)</sup>

### Section 1.10 Expiration of Listings

Listings filed with the Service will automatically be removed from the compilation of current listings on the expiration date specified in the agreement, unless prior to that date the MLS receives notice that the listing has been extended or renewed. <sup>(M)</sup>

If notice of renewal or extension is received after the listing has been removed from the compilation of current listings, the extension or renewal will be published in the same manner as a new listing. Extensions and renewals of listings must be signed by the seller(s) and filed with the service. <sup>(M)</sup>

### Section 1.11 Termination Date of Listings

Listings filed with the Service shall bear a definite and final termination date, as negotiated between the listing broker and the seller. <sup>(M)</sup>

### Section 1.12 Service Area

Only listings of the designated types of property located within<sup>1</sup> the Service Area of the MLS are required to be submitted to the Service. Listings of property located outside the above counties will be accepted if submitted voluntarily by a Participant but cannot be required by the Service. <sup>(M)</sup>

*Anson, Beaufort, Bertie, Brunswick (NC), Brunswick (VA), Bladen, Camden, Carteret, Chatham, Chowan, Columbus, Craven, Currituck, Duplin, Edgecombe, Gates, Greene, Greenville (VA), Halifax, Hertford, Horry (SC), Hyde, Johnston, Jones, Lenoir, Martin, Mecklenburg (VA), Moore, Nash, New Hanover, Northampton, Onslow, Orange, Pamlico, Pasquotank, Pender, Perquimans, Pitt, Richmond, Robeson, Sampson, Scotland, Southampton (VA), Tyrell, Vance, Warren, Washington, Wayne, Wilson and the City of Emporia, VA (BOM Minutes 09/03/22, 2022)*  
(member Expansion 09/02/21, 2021)

### Section 1.13 Listings of Suspended Participants

When a Participant of the Service is suspended from the Service for failing to abide by a membership duty (i.e., MLS bylaws, MLS Rules and Regulations or other membership obligations except failure to pay appropriate dues, fees, or charges), all listings currently filed with the MLS by the suspended Participant shall, at the Participant's option, be retained in the Service until sold, withdrawn, expired and shall not be renewed or extended by the MLS beyond the termination date of the listing agreement in effect when the suspension became effective. If a Participant has been suspended from the or MLS for failure to pay appropriate dues, fees, or charges, MLS is not obligated to provide MLS Services, including continued inclusion of the suspended Participant's listings in the Service compilation of current listing information. Prior to any removal of a suspended Participant's listings from the MLS, the suspended Participant should be advised in writing of the intended removal so that the suspended Participant may advise his/her clients. <sup>(M)</sup> (NAR/Legal 8/1/24)



#### **Section 1.14 Listings of Expelled Participants**

When a Participant of the Service is expelled from the MLS for failing to abide by a membership duty (i.e., MLS bylaws, MLS Rules and Regulations, or other membership obligation except failure to pay appropriate dues, fees or charges), all listings currently filed with the MLS by the expelled Participant shall, at the Participant's option, be retained in the Service until sold, withdrawn, or expired, and shall not be renewed or extended by the MLS beyond the termination date of the listing agreement in effect when the expulsion became effective. If a Participant has been expelled from the MLS for failure to pay appropriate dues, fees, or charges, MLS is not obligated to provide MLS Services, including continued inclusion of the expelled Participant's listings in the MLS compilation of current listing information. Prior to any removal of an expelled Participant's listings from the Service, the expelled Participant should be advised, in writing, of the intended removal so that the expelled Participant may advise his/her clients.<sup>(M)</sup>

#### **Section 1.15 Listings of Resigned Participants**

When a Participant resigns from the MLS, the MLS is not obligated to provide services including continued inclusion of the resigned Participant's listings in the MLS compilation of current listing information. Prior to any removal of a resigned Participant's listings from the MLS, the resigned Participant should be advised in writing of the intended removal so that the resigned Participant may advise his clients.<sup>(M)</sup>

#### **Section 1.16 Property Addresses**

At the time of filing a listing, participants and subscribers must include a property address available to other participants and subscribers, and if an address doesn't exist a parcel identification number can be used. Where an address or parcel identification number are unavailable, the information filed with the MLS must include a legal description of the property sufficient to describe its location.<sup>(M)</sup>

### **Selling Procedures**

#### **Section 2 Showings and Negotiations**

Appointments for showings and negotiations with the seller for the purchase of listed property filed with the multiple listing service shall be conducted through the listing broker, except under the following circumstances:

- a) The listing broker gives the cooperating broker specific authority to show and/or negotiate directly,<sup>(M)</sup> or

- b) After reasonable effort, the cooperating broker cannot contact the listing broker or his representative; however, the listing broker, at his option, may preclude such direct negotiations by the cooperating brokers. <sup>(M)</sup>
- c) When the listing/leasing broker or auctioneer places a value of "Show Anytime" in the "Showing Instructions" field, Subscribers may show the property without an appointment but must notify the Participant on the same business day after the showing.

### Section 2.0.1 Bulk Sales (BOM minutes 04/01/21, 2021)

Bulk Sales are a single buyer purchase of multiple real estate parcels at the same time, as if they were one unit.

Entering Bulk Sales:

- a. Take the Tax Value (TV) of one parcel.
- b. Divide by the Total Tax Value (TTV) of all parcels combined.
- c. Multiply this ratio against the Total Sales Price (TSP) of all parcels combined.

$TV/TTV * TSP = \text{Individual Sales Price}$  (see example below).

|                   | Tax Value         | TV/TTV*TSP | Individual Sales Price |
|-------------------|-------------------|------------|------------------------|
| Listing A         | \$ 75,000         | 42.86%     | \$ 85,714              |
| Listing B         | \$ 100,000        | 57.14%     | \$ 114,286             |
|                   | <b>\$ 175,000</b> |            |                        |
|                   |                   |            |                        |
| TOTAL Sales Price |                   |            |                        |
| \$ 200,000        |                   |            | \$ 200,000             |

#### Bulk Sale Example 1

### Section 2.0.1 (continued)

Listing Agent will include in Agent Remarks:

- "BULK SALE"
- # of units and
- listing #'s of each unit

Listing Agent will include in Closing Remarks: **BULK SALE – see agent remarks**

### Section 2.0.2 Seller Agent Name

The Selling Agent name of an Offer to Purchase will be used as the Selling Agent name for the listing in the MLS. (BOM minutes 09/02/21, 2021)

### **Section 2.1 Disclosures to Prospective Buyers**

Participants must disclose to prospective buyers with whom they work in conspicuous language that broker commissions are not set by law and are fully negotiable (i) in the Participant's agreement with the buyer, or (ii) in pre-closing documents, if any, unless (i) or (ii) are a government-specified form. With government-specified forms, Participants must include a separate written disclosure statement with conspicuous language expressly stating that broker commissions are not set by law and are fully negotiable. (NAR/Legal 8/1/24)

### **Section 2.2 Written Buyer Agreements Required**

A Participant working with a buyer must enter into a written agreement with the buyer prior to the buyer touring any listing. This requirement does not apply to potential buyers attending an open house that is open to the public (whether hosted by the listing broker or another firm), but it does otherwise apply to showings of properties by the listing broker. The written agreement must comply with the following:

- a) To the extent that the Participant will receive compensation from any source under the agreement, the agreement must specify and conspicuously disclose the amount or rate of compensation the Participant will receive or how this amount will be determined.
- b) Any amount of compensation reflected must be objectively ascertainable and may not be open-ended (e.g., "buyer broker compensation shall be whatever amount the seller is offering to the buyer" is considered open-ended);
- c) Such a Participant may not receive compensation for brokerage services from any source that exceeds the amount or rate agreed to in the agreement with the buyer, unless the Participant is the listing broker. (NAR/Legal 8/1/24)

### **Section 2.3 Presentation of Offers**

The listing broker must make arrangements to present the offer as soon as possible or give the cooperating broker a satisfactory reason for not doing so.<sup>(M)</sup>

### **Section 2.4 Submission of Written Offers**

The listing broker shall submit to the seller all written offers until the closing unless precluded by law, government rule, regulations, or agreed otherwise in writing between the seller and the listing broker. Unless the subsequent offer is contingent upon the termination of an existing contract, the listing broker shall recommend that the seller obtain the advice of legal counsel prior to acceptance of the subsequent offer.<sup>(M)</sup>

Participants representing buyers or tenants shall submit to the buyer or tenant all offers and counteroffers until acceptance and shall recommend that buyers and tenants obtain legal advice where there is a question about whether a pre-existing contract has been terminated.<sup>(M)</sup>

### **Section 2.5 Right of Cooperating Broker in Presentation of Offer**

The cooperating broker (subagent or buyer agent) or his representative has the right to participate in the presentation to the seller or lessor of any offer he secures to purchase or lease. He does not have the right to be present at any discussion or evaluation of that offer by the seller or lessor and the listing broker. However, if the seller or lessor gives written instructions to the listing broker that the cooperating broker not be present when an offer the cooperating broker secured is presented, the cooperating broker has the right to a copy of the seller's written instructions. None of the foregoing diminishes the listing broker's right to control the establishment of appointments for such presentations. <sup>(M)</sup>

Where the cooperating broker is not present during the presentation of the offer, the cooperating broker can request in writing, and the listing broker must provide, written affirmation stating that the offer has been submitted to the seller, or written notification that the seller has waived the obligation to have the offer presented. <sup>(M)</sup>

### **Section 2.6 Right of Listing Broker in Presentation of Counteroffer**

The listing broker or his representative has the right to participate in the presentation of any counteroffer made by the seller or lessor. He does not have the right to be present at any discussion or evaluation of a counteroffer by the purchaser or lessee (except where the cooperating broker is a subagent). However, if the purchaser or lessee gives written instructions to the cooperating broker that the listing broker not be present when a counter-offer is presented, the listing broker has the right to a copy of the purchaser's or lessee's written instructions. <sup>(M)</sup>

### **Section 2.7 Reporting Sales to The Service**

Status changes, including final closing of sales and sales prices, shall be reported to the multiple listing service by the listing/leasing broker or auctioneer within 72 hours (excepting weekends, holidays, and postal holidays) after they have occurred. If the negotiations were continued under Section 2 a. or b. hereof, the cooperating broker shall report accepted offers to the listing broker within one (1) business day after occurrence and the listing broker shall report them to the MLS within 72 hours (excepting weekends, holidays, and postal holidays) after receiving notice from the cooperating broker. <sup>(M)</sup>

Final closing of lease transactions may be reported as Closed. 2. limits use of sale price information to participants and subscribers in providing real estate services, including appraisals and other valuations, to customers and clients; and to governmental bodies and third-party entities only as provided below. The MLS may provide sale price information to governmental bodies only to be used for statistical purposes (including use of aggregated data for purposes of valuing property) and to confirm the accuracy of information submitted by property owners or their representatives in connection with property valuation challenges; and to third-party entities only to be used for academic research, statistical analysis, or for providing services to participants and subscribers. In any instance where a governmental body or third-party entity makes sale price information provided by the MLS available other than as provided for in this provision, a listing participant may request the sale price information for a specific property be withheld from dissemination for these purposes with written authorization from the seller, and withholding of sale price information from those entities shall not be construed as a violation of the requirement to report sale prices. <sup>(M)</sup>

### Section 2.7.1 Reporting Pending to The Service

The listing Participant MUST report within 72 hours (excepting weekends, holidays, and postal holidays)<sup>4</sup> according to the following requirements:

- ✓ When the contract has all signatures obtained, the status changes to Pending<sup>2</sup>; or
- ✓ If the status is Pending with Showings<sup>5</sup> and the reason for the status is satisfied, the status must be changed to Pending.

### Section 2.7.2 Reporting New Construction Where Lot is Sold First, Improvement Sold Later

#### Construction to Perm Financing

(Lot closes and bank loan pays builder to start & finish construction.)

- ✓ Do not enter lot as a separate sale (not a land listing).
- ✓ Where the buyer can choose the house plan, enter the listing the same day it goes under contract with a status of Pending (You will need to add it as an active listing, save it, and then change the status to Pending.) Under no circumstance would you wait until closing to enter the information.
- ✓ Follow the Photo Guidelines Exhibit 3.
- ✓ Change the status to Closed when the deed is recorded, and proceeds disbursed.

#### If Not Reporting Sale of Lot Separately

- ✓ Enter the listing as Pending once house is closed in by the builder.
- ✓ Follow the Photo Guidelines
- ✓ Follow Rules to report sale after deed is recorded and proceeds disbursed.

#### If Reporting Sale of Lot Separately

(Where recording lot sale is desired)

#### Lot Sale

- ✓ If the lot is listed in the MLS. Change status to Pending, then Sold following all other Rules.
- ✓ If the lot is not listed in the MLS, enter it as Pending when it goes under contract.
- ✓ Follow the Photo Guidelines
- ✓ Follow Rules to report sale after deed is recorded and proceeds disbursed.

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<sup>4</sup> BOM 020719

<sup>5</sup> BOM 111419

#### Section 2.7.2 (continued)

##### **Improvement**

Whenever construction starts on the improvement, enter the listing as Pending. In the first line of the Agent Remarks enter the following: Previous lot sale reported as MLS number \_\_\_\_\_.

- ✓ Follow the Photo Guidelines Exhibit 3
- ✓ Follow Rules to report sale after deed is recorded and proceeds disbursed.
- ✓ It is prohibited to enter the sale of any new construction where the Participant is entering just the construction cost of a home as the sale price (custom build, no real property transferring).
- ✓ It is prohibited to enter new construction where the Participant is adding the price of a land sale to the cost of subsequent construction cost (two separate contracts) and using the sum of the two contracts to create a sale price of a single family home. Such a transaction should be shown as a vacant land sale.

##### **Section 2.8 Reporting Resolutions of Contingencies:**

The listing broker shall report to the Service by a change of status within twenty-four (24) hours that a contingency on file with the Service has been fulfilled or renewed, or the agreement canceled. <sup>(M)</sup>

##### **Section 2.9 Advertising of Listing Filed with the Service**

A listing shall not be advertised by any Participant, other than the listing broker, without the prior consent of the listing broker. <sup>(M)</sup>

##### **Section 2.10 Reporting Cancellation of Pending Sale:**

The listing broker shall immediately to the multiple listing service of the cancellation of any Pending sale and the listing shall be reinstated immediately. <sup>(M)</sup>

##### **Section 2.11 Disclosing the Existence of Offers:**

Listing brokers, in response to inquiries from buyers or cooperating brokers shall, with the seller's approval, disclose the existence of offers on the property. Where disclosure is authorized, listing brokers shall also disclose, if asked, whether offers were obtained by the listing licensee, by another licensee in the listing firm, or by a cooperating broker. <sup>(O)</sup>

##### **Section 2.12 Availability of Listed Property:**

Listing brokers shall not misrepresent the availability of access to show or inspect listed property. <sup>(O)</sup>

## Refusal to Sell

### Section 3 Refusal to Sell

If the seller of any listed property filed with the multiple listing service refuses to accept a written offer satisfying the terms and conditions stated in the listing, such fact shall be transmitted immediately to the Service and to all Participants.<sup>(M)</sup>

This notice shall be delivered via email to the Service and Participants.

## Prohibitions

### Section 4 Information for Participants Only

Any listing filed with the Service shall not be made available to any broker or firm not a member of Service without the prior consent of the listing broker.<sup>(M)</sup>

#### Section 4.1 "For Sale" Signs

Only the "for sale sign" of the listing broker may be placed on a property.

#### Section 4.2 "Sold" Signs

Prior to closing, only the sold sign of the listing broker may be placed on a property, unless the listing broker authorizes the cooperating (selling) broker to post such a sign.<sup>(M)</sup>

**NOTE: NC Law prohibits the placement of Sold Signs on property prior to closing.<sup>2</sup>**

Prior to closing, only the sold sign of the listing broker may be placed on a property, unless the listing broker authorizes the cooperating (selling) broker to post such a sign.<sup>(M)</sup>

#### Section 4.3 Solicitation of Listing Filed with the Service<sub>2</sub>

Participants shall not solicit a listing on property filed with the Service unless such solicitation is consistent with Article 16 of the REALTORS® Code of Ethics, its Standards of Practice, and its Case Interpretations.<sup>(M)</sup>

#### **Section 4.4 Use of the Terms MLS and Service:**

No MLS participant, subscriber or licensee affiliated with any participant shall, through the name of their firm, their URLs, their e-mail addresses, their website addresses, or in any other way represent, suggest, or imply that the individual or firm is an MLS, or that they operate an MLS. Participants, subscribers, and licensees affiliated with participants shall not represent, suggest, or imply that consumers or others have direct access to MLS databases, or that consumers or others can search MLS databases available only to participants and subscribers. This does not prohibit participants and subscribers from representing that any information they are authorized under MLS rules to provide to clients or customers is available on their websites or otherwise.<sup>(O)</sup>

#### **Section 4.5 Services Advertised as “Free”**

MLS Participants and subscribers must not represent that their brokerage services to a client or customer are free or available at no cost to their clients, unless the participant or subscriber will receive no financial compensation from any source for those services.

#### **Section 4.6 No Filtering of Listings**

Participants and Subscribers must not filter out or restrict MLS listings that are communicated to customers or clients based on the existence or level of compensation offered to the cooperating broker or the name of a brokerage or agent.

### **No Broker Compensation on Listings**

#### **Section 5.1 No Offers of Compensation Permitted in The Service**

Participants, Subscribers, or their sellers are prohibited from making any offer of compensation to other Participants via the Service on any listing filed with the Service in the Service’s database.

#### **Section 5.2 No Reporting of Compensation**

Participants are prohibited from disclosing on the Service the amount of negotiated commission in listing contracts, or total brokerage compensation (i.e., the combined compensation to both listing brokers and cooperating brokers), and the Service shall not publish any commission on a listing that has been submitted to the Service by a Participant.

#### **Section 5.3 Display of Listing Broker’s Offer of Compensation**

If the listing broker operates a website or other electronic service where it displays its own listings as well as those of other Participants, the listing/displaying broker may display offers of compensation to buyer brokers or other buyer representatives only on the listing/displaying broker’s own listings.



#### **Section 5.4 No Support of Compensation Platforms**

Any Participant's use of MLS data or data feeds to directly or indirectly establish or maintain a platform to make offers of compensation from multiple brokers to buyer brokers or other buyer representatives is prohibited and will result in termination of the Participant's access to any MLS data and data feeds.

#### **Section 5.5 Disclosing Potential Short Sales**

Participants must disclose potential short sales (defined as a transaction where the title transfers, where the sale price is insufficient to pay the total of all liens and costs of sale and where the seller does not bring sufficient liquid assets to the closing to cure all deficiencies) when reasonably known to the listing participants.<sup>(M2)</sup>

Short Sales are disclosed by choosing Short Sale in the Stipulation of Sale Field.

This shall be disclosed immediately but in no case, later than 12 hours after receipt of notification from the Lienholders. All confidential disclosures and confidential information related to short sales must be communicated in the Agent Remarks available only to participants and subscribers.

#### **Section 5.6 Participant as Principal**

If a Participant or any licensee (or licensed or certified appraiser<sup>6</sup>) affiliated with a Participant has any ownership interest in a property, the listing of which is to be disseminated through the multiple listing service, that person shall disclose that interest when the listing is filed with the multiple listing service and such information shall be disseminated to all multiple listing service Participants.<sup>(M)</sup>

#### **Section 5.7 Participant as Purchaser**

If a Participant or any licensee (including licensed and certified appraisers) affiliated with a Participant wishes to acquire an interest in property listed with another Participant, such contemplated interest shall be disclosed, in writing, to the listing broker not later than the time an offer to purchase is submitted to the listing broker.<sup>(M)</sup> (NAR/Legal 8/1/24)

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<sup>6</sup>Licensed or certified appraiser as used hereinafter shall also include any other type of license or designation conferred by the appropriate state regulatory agency for the appraisal of real property including but not limited to Registered Trainee.

## Service Charges

### Section 6.0 Service Fees and Charges:

Participants and subscribers are referred to their REALTOR® association for all fees and charges. NCRMLS does not set the "retail" price charged by NCRMLS Member Associations, which is entirely under the control of each NCRMLS Member Association.

#### Section 6.1 Waivers from MLS Fees, Dues, and Charges:

A no-cost waiver of MLS fees, dues and charges is available for any licensee or licensed or certified appraiser who can demonstrate subscription to a different MLS or CIE where the principal broker participates. The principal broker must sign and submit a certification for nonuse of its MLS services by their licensees. If violated, the penalty is \$1,000 or MLS fees from the date the violation occurred and termination of the waiver whichever is greater. <sup>(M)</sup>

## Compliance with Rules

### Section 7.0 Compliance with Rule-Authority to Impose Discipline:

By becoming and remaining a participant or subscriber in this MLS, each participant and subscriber agrees to be subject to the rules and regulations and any other MLS governance provision. The MLS may, through the administrative and hearing procedures established in these rules, impose discipline for violations of the rules and other MLS governance provisions.

Discipline that may be imposed may only consist of one or more of the following:

- Letter of warning
- Letter of reprimand
- Attendance at MLS orientation or other appropriate courses or seminars which the participant or subscriber can reasonably attend taking into consideration cost, location, and duration
- Appropriate, reasonable fine not to exceed \$15,000
- Suspension of MLS rights, privileges, and services for not less than thirty (30) days nor more than one (1) year
- Termination of MLS rights, privileges, and services with no right to reapply for a specified period not to exceed three (3) years. <sup>(M)</sup>

## Section 7.0 (continued)

**Note 1:** A participant (or user/subscriber, where appropriate) can be placed on probation. Probation is not a form of discipline. When a participant (or user/subscriber, where appropriate) is placed on probation the discipline is held in abeyance for a stipulated period of time not longer than one (1) year. Any subsequent finding of a violation of the MLS rules during the probationary period may, at the discretion of the Board of Directors, result in the imposition of the suspended discipline. Absent any subsequent findings of a violation during the probationary period, both the probationary status and the suspended discipline are considered fulfilled, and the individual's record will reflect the fulfillment. The fact that one or more forms of discipline are held in abeyance during the probationary period does not bar imposition of other forms of discipline which will not be held in abeyance.<sup>(M)</sup>

**Note 2:** MLS participants and subscribers can receive no more than three (3) administrative sanctions in a calendar year before they are required to attend a hearing for their actions and potential violations of MLS rules, except that the MLS may allow more administrative sanctions for violations of listings information provided by participants and subscribers before requiring a hearing. The MLS must send a copy of all administrative sanctions against a subscriber to the subscriber's participant and the participant is required to attend the hearing of a subscriber who has received more than three (3) administrative sanctions within a calendar year.<sup>(M)</sup>

### Section 7.1 Applicability of Rules to Users and/or Subscribers

Non-principal brokers, sales licensees, appraisers, and others authorized to have access to information published by the MLS are subject to these Rules and Regulations and may be disciplined for violations thereof. Further, failure of any user or Subscriber to abide by the Rules and/or any sanction imposed for violations thereof can subject the Participant to the same or other discipline. This provision does not eliminate the Participant's ultimate responsibility and accountability for all users or Subscribers affiliated with the Participant.<sup>(O)</sup>

### [Section 8 – reserved]

## Enforcement of Rules or Disputes

### Section 9 Consideration of Alleged Violations

The Board of Managers or a Tribunal composed of at least 3 members of the Board shall give consideration to all written complaints having to do with violations of the Rules and Regulations. By becoming and remaining a participant, each participant agrees to be subject to these rules and regulations, the enforcement of which are at the sole discretion of the Committee (Board of Directors) <sup>(M)</sup>.

When requested by a complainant, the MLS will process a complaint without revealing the complainant's identity. If a complaint is subsequently forwarded to a hearing, and the original complainant does not consent to participating in the process, the MLS will appoint a representative to serve as the complainant. <sup>(M)</sup>

### Section 9.1 Violations of Rules And Regulations

If the alleged offense is a violation of the Rules and Regulations of the Service and does not involve a charge of alleged unethical conduct or request for arbitration, it may be administratively considered and determined by the Board of Managers of the service, and if a violation is determined, the Board of Managers may direct the imposition of sanction, provided the recipient of such sanction may request a hearing before the Professional Standards Committee appointed through the Multi-Board Agreement within twenty (20) days following receipt of the managers' decision. <sup>(M)</sup>

### Section 9.2 Complaints of Unethical Conduct

All other complaints of unethical conduct shall be referred by the Board of Managers of the service to the association of REALTORS® for appropriate action in accordance with the Multi-Board Agreement procedures and to NCRMLS in accordance to Section 16 of the MLS Rules and Regulations. <sup>(M)</sup> (BOM 6/25/24)

### Section 9.3 MLS Rules Violations

MLS participants may not take legal action against another participant for alleged rules violation(s) unless the complaining participant has first exhausted the remedies provided in these rules. <sup>(M)</sup>

## Confidentiality of MLS Information

### Section 10.0. Confidentiality of Information

Any information provided by the multiple listing service to the Participants shall be considered official information of the Service. Such information shall be considered confidential and exclusively for the use of Participants and real estate licensees affiliated with such Participants and those Participants who are licensed or certified by an appropriate state regulatory agency to engage in the appraisal of real property and licensed or certified appraisers affiliated with such Participants. <sup>(M)</sup>

### Section 10.1 MLS Not Responsible for Accuracy of Information

The information published and disseminated by the Service is communicated verbatim, without change by the Service, as filed with the Service by the Participant. The Service does not verify such information provided and disclaims any responsibility for its accuracy. Each Participant agrees to hold the Service harmless against any liability arising from any inaccuracy or inadequacy of the information such Participant provides. <sup>(R)</sup>

## Ownership of MLS Compilation and Copyright

This Section should not be construed to require the Participant to lease a copy of the MLS compilation for any licensee (or licensed or certified appraiser) affiliated with the Participant who is engaged exclusively in a specialty of the real estate business other than listing, selling, or appraising the types of properties which are required to be filed with the MLS and who does not, at any time, have access to or use of the MLS information or MLS facility of the Service.

### Section 11

By the act of submission of any property listing content to the MLS, the participant represents and warrants that he or she is fully authorized to license the property listing content as contemplated by and in compliance with this section and these rules and regulations, and thereby does grant to the MLS license to include the property listing content in its copyrighted MLS compilation, and also in any statistical report on comparables. Listing content includes, but is not limited to, photographs, images, graphics, audio and video recordings, virtual tours, drawings, descriptions, remarks, narratives, pricing information, and other details or information related to the listed property. <sup>(M)</sup>

Each participant who submits listing content to the MLS agrees to defend and hold the MLS and every other participant harmless from and against any liability or claim arising from any inaccuracy of the submitted listing content or any inadequacy of ownership, license, or title to the submitted listing content. <sup>(M)</sup>

### **Section 11.0.1 Access to Comparable and Statistical Information**

REALTORS® who are actively engaged in real estate brokerage, management, appraising, land development, or building, but who do not participate in the Service, are nonetheless entitled to receive, by purchase or lease, all information other than current listing information that is generated wholly or in part by the Service including "comparable" information, "sold" information, and statistical reports. This information is provided for the exclusive use of these members and individuals affiliated with these members who are also engaged in the real estate business and may not be transmitted, retransmitted or provided in any manner to any unauthorized individual, office or firm except as otherwise provided in these Rules and Regulations.

### **Rule Penalties**

Participants and Subscribers who violate this Rule

- Shall immediately have their MLS access suspended. Prior to having MLS access restored, the Participant or Subscriber must pay:
- Five hundred dollars (\$500) for the first violation;
- One thousand dollars (\$1,000) for a second violation;
- Two thousand-five hundred dollars (\$2,500) for a third violation;
- The discipline for any subsequent violations shall be at the discretion of the MLS Board of Managers (NOTE: All disciplinary actions are subject to Section 9 above).

### **Section 11.1**

All right, title and interest in each copy of every multiple listing compilation created and copyrighted by the Service and in the copyrights, therein, shall always remain vested in NCRMLS. <sup>(R)</sup>

### **Section 11.2 Display**

Each Participant shall be entitled to lease from NCRMLS, a number of copies of each MLS compilation sufficient to provide the Participant and each person affiliated as a licensee (including licensed or certified appraiser) with such Participant with one copy of such compilation. The Participant shall pay for each such copy the rental fee set by the Service.\*\* <sup>(M)</sup>

Participants shall acquire by such lease only the right to use the MLS compilation in accordance with these Rules. <sup>(M)</sup>

Use of Copyrighted MLS Compilation

## Section 12 Distribution

Participants shall, at all times, maintain control over and responsibility for each copy of and access to any MLS compilation\* leased to them by NCRMLS, and shall not distribute any such copies to persons other than Subscribers who are affiliated with such Participant as licensees, those individuals who are licensed or certified by an appropriate state regulatory agency to engage in the appraisal of real property, and any other Subscribers as authorized pursuant to the governing documents of the Service. Participants and their affiliated subscribers and staff may not transmit, retransmit, or provide any Service compilation or means of accessing any Service compilation in any manner to any other individual, office, or firm, except as expressly provided in these Rules. This section prohibits the sharing of all access methods, including without limitation user IDs, passwords, and physical authentication means (such as one-time password key fobs).<sup>(R)</sup>

Use of information developed by or published by the Service is strictly limited to the activities authorized under a Participant's licensure(s) or certification, and unauthorized uses are prohibited. Further, none of the foregoing is intended to convey "Participation" or "Membership" or any right of access to information developed or published by the Service where access to such information is prohibited by law.<sup>(R)</sup>

### Section 12.1 No modification of other Participants' content (NAR Section 19.16)

A Participant shall not change the content of any MLS Listing Information (as that term is defined in Section 16.1(d) of these Rules) of any other Participant from the content as it is provided in the Service, without regard to how it is disclosed, including oral disclosure or disclosure through a VOW. A Participant may, however, augment MLS Listing Information with additional information not otherwise prohibited by these Rules if the source of such other information is clearly identified. This rule does not otherwise restrict the format of display of MLS Listing Information or the display of fewer than all the listings or fewer than all the authorized information fields

### Section 12.2 Display

Participants and those persons affiliated as licensees with such Participants shall be permitted to display the Service compilation to prospective purchasers only in conjunction with their ordinary business activities of attempting to locate ready, willing, and able buyers for the properties described in said MLS compilation.<sup>(M)</sup>

### Section 12.3 Reproduction

Participants or their affiliated licensees shall not reproduce any Service Compilation or any portion thereof except in the following limited circumstances. <sup>(M)</sup>

Participants or their affiliated licensees may reproduce from the Service Compilation, and distribute to prospective purchasers, a reasonable\* number of single copies of property listing data contained in the Service Compilation which relate to any properties in which the prospective purchasers are, or may, in the judgment of the Participant or their affiliated licensees, be interested. <sup>(MO1)</sup>

Reproductions made in accordance with this rule shall be prepared in such a fashion that the property listing data of properties other than that in which the prospective purchaser has expressed interest, or in which the Participant or the affiliated licensees are seeking to promote interest, does not appear on such reproduction. <sup>(MO1)</sup>

Nothing contained herein shall be construed to preclude any Participant from utilizing, displaying, distributing, or reproducing property listing sheets or other compilations of data pertaining exclusively to properties currently listed for sale with the Participant. <sup>(MO1)</sup>

Any MLS information, whether provided in written or printed form, provided electronically, or provided in any other form or format, is provided for the exclusive use of the Participant and those licensees affiliated with the Participant who are authorized to have access to such information. Such information may not be transmitted, retransmitted or provided in any manner to any unauthorized individual, office or firm. <sup>(MO1)</sup>

None of the foregoing shall be construed to prevent any individual legitimately in possession of current listing information, sold information, comparable(s), or statistical information from utilizing such information to support an estimate of value on a particular property for a particular client. However, only such information that the SERVICE or its Service has deemed to be non-confidential and necessary to support the estimate of value may be reproduced and attached to the report as supporting documentation. Any other use of such information is unauthorized and prohibited by these Rules and Regulations. <sup>(MO1)</sup>

\*It is intended that the Participant be permitted to provide prospective purchasers with listing data relating to properties which the prospective purchaser has a bona fide interest in purchasing or in which the Participant is seeking to promote interest. The term reasonable as used herein, should therefore be construed to permit only limited reproduction of property listing data intended to facilitate the prospective purchaser's decision-making process in the consideration of a purchase. Factors which shall be considered in deciding whether the reproductions made are consistent with this intent, and thus reasonable in number, shall include,

but are not limited to, the total number of listings in the Service compilation, how closely the



### Section 12.3 (continued)

types of properties contained in such listings accord with the prospective purchaser's expressed desires and ability to purchase, whether the reproductions were made on a selective basis, and whether the type of properties contained in the property listing data is consistent with a normal itinerary of properties which would be shown to the prospective purchaser. <sup>(M)</sup>

## Changes in Rules and Regulations

### Section 14 Changes in Rules and Regulations:

Amendments to the rules and regulations of the service shall be by consideration and approval of the Board of Managers of the multiple listing service.

## Arbitration of Disputes

**Section 15 Arbitration of Disputes** (per NAR: Only adopt Section 15 if the association's MLS is open to nonmember participants (otherwise qualified individuals who do not hold REALTOR® membership anywhere). If adopted, this section may not be modified.

By becoming and remaining a participant, each participant agrees to arbitrate disputes involving contractual issues and questions, and specific non-contractual issues and questions defined in Standard of Practice 17-4 of the Code of Ethics with MLS participants in different firms arising out of their relationships as MLS participants subject to the following qualifications.

- If all disputants are members of the same association of REALTORS® or have their principal place of business within the same association's territorial jurisdiction, they shall arbitrate pursuant to the procedures of that association of REALTORS.

- If the disputants are members of different associations of REALTORS® or if their principal place of business is located within the territorial jurisdiction of different associations of REALTORS®, they remain obligated to arbitrate in accordance with the procedures of the \_\_\_\_\_ (state association of REALTORS®)

- o **Interboard Arbitration Procedures:** Arbitration shall be conducted in accordance with any existing interboard agreement or, alternatively, in accordance with the interboard arbitration procedures in the Code of Ethics and Arbitration Manual of the NATIONAL ASSOCIATION OF REALTORS®. Nothing herein shall preclude participants from agreeing to arbitrate the dispute before a particular association of REALTORS® (BOM 6/25/24)

## Section 16 Standards of Conduct -

**Standard 16.1** MLS participants shall not engage in any practice or take any action inconsistent with exclusive representation or exclusive brokerage relationship agreements that other MLS participants have with clients.

**Standard 16.2** Signs giving notice of property for sale, rent, lease, or exchange shall not be placed on property without consent of the seller/landlord.

**Standard 16.3** MLS participants acting as subagents or as buyer/tenant representatives or brokers shall not attempt to extend a listing broker's offer of cooperation and/or compensation to other brokers without the consent of the listing broker.

**Standard 16.4** MLS participants shall not solicit a listing currently listed exclusively with another broker. However, if the listing broker, when asked by the MLS participant, refuses to disclose the expiration date and nature of such listing (i.e., an exclusive right-to-sell, an exclusive agency, open listing, or other form of contractual agreement between the listing broker and the client) the MLS participant may contact the owner to secure such information and may discuss the terms upon which the MLS participant might take a future listing or, alternatively, may take a listing to become effective upon expiration of any existing exclusive listing.

**Standard 16.5** MLS participants shall not solicit buyer/tenant agreements from buyers/tenants who are subject to exclusive buyer/tenant agreements. However, if asked by an MLS participant, the broker refuses to disclose the expiration date of the exclusive buyer/tenant agreement, the MLS participant may contact the buyer/tenant to secure such information and may discuss the terms upon which the MLS participant might enter into a future buyer/tenant agreement or, alternatively, may enter into a buyer/tenant agreement to become effective upon the expiration of any existing exclusive buyer/tenant agreement.

**Standard 16.6** MLS participants shall not use information obtained from listing brokers through offers to cooperate made through multiple listing services or through other offers of cooperation to refer listing brokers' clients to other brokers or to create buyer/tenant relationships with listing brokers' clients, unless such use is authorized by listing brokers.

**Standard 16.7** The fact that an agreement has been entered into with an MLS participant shall not preclude or inhibit any other MLS participant from entering into a similar agreement after the expiration of the prior agreement.

**Standard 16.8** The fact that a prospect has retained an MLS participant as an exclusive representative or exclusive broker in one or more past transactions does not preclude other MLS participants from seeking such prospect's future business.

**Standard 16.9** MLS participants are free to enter into contractual relationships or to negotiate with sellers/landlords, buyers/tenants or others who are not subject to an exclusive agreement but shall not knowingly obligate them to pay more than one commission except with their informed consent

**Standard 16.10** When MLS participants are contacted by the client of another MLS participant regarding the creation of an exclusive relationship to provide the same type of service, and MLS participants have not directly or indirectly initiated such discussions, they may discuss the terms upon which they might enter into a future agreement or, alternatively, may enter into an agreement which becomes effective upon expiration of any existing exclusive agreement.

**Standard 16.11** In cooperative transactions, MLS participants shall compensate cooperating MLS participants (principal brokers) and shall not compensate nor offer to compensate, directly or indirectly, any of the sales licensees employed by or affiliated with other MLS participants without the prior express knowledge and consent of the cooperating broker.

**Standard 16.12** MLS participants are not precluded from making general announcements to prospects describing their services and the terms of their availability even though some recipients may have entered into agency agreements or other exclusive relationships with another MLS participant. A general telephone canvass, general mailing, or distribution addressed to all prospects in a given geographical area or profession, business, club, or organization, or other classification or group is deemed general for this rule's purposes. • The following types of solicitations are prohibited: • Telephone or personal solicitations of property owners who have been identified by a real estate sign, multiple listing compilation, or other information service as having exclusively listed their property with another MLS participant; and mail or other forms of written solicitations of prospects whose properties are exclusively listed with another MLS participant when such solicitations are not part of a general mailing but are directed specifically to property owners identified through compilations of current listings, for sale or for rent signs, or other sources of information intended to foster cooperation with MLS participants.

**Standard 16.13** MLS participants, prior to entering into a representation agreement, have an affirmative obligation to make reasonable efforts to determine whether the prospect is subject to a current, valid exclusive agreement to provide the same type of real estate service.

**Standard 16.14** MLS participants, acting as buyers or tenant's representatives or brokers, shall disclose that relationship to the seller/landlord's representative or broker at first contact and shall provide written confirmation of that disclosure to the seller/landlord's representative or broker not later than execution of a purchase agreement or lease.

**Standard 16.15** On unlisted property, MLS participants acting as buyer/tenant representatives or brokers shall disclose that relationship to the seller/landlord at first contact for that buyer/tenant and shall provide written confirmation of such disclosure to the seller/landlord not later than execution of any purchase or lease agreement. • MLS participants shall make any request for anticipated compensation from the seller/landlord at first contact.

**Standard 16.16** MLS participants, acting as representatives or brokers of sellers/landlords or as subagents of listing brokers, shall disclose that relationship to buyers/tenants as soon as practicable, and shall provide written confirmation of such disclosure to buyers/tenants not later than execution of any purchase or lease agreement.

**Standard 16.17** MLS participants are not precluded from contacting the client of another broker for the purpose of offering to provide, or entering into a contract to provide, a different type of real estate service unrelated to the type of service currently being provided (e.g., property management as opposed to brokerage) or from offering the same type of service for property not subject to other brokers' exclusive agreements. However, information received through a multiple listing service, or any other offer of cooperation may not be used to target clients of other MLS participants to whom such offers to provide services may be made.

**Standard 16.18** MLS participants, acting as subagents or buyer/tenant representatives or brokers, shall not use the terms of an offer to purchase/lease to attempt to modify the listing broker's offer of compensation to subagents or buyer/tenant representatives or brokers, or make the submission of an executed offer to purchase/lease contingent on the listing broker's agreement to modify the offer of compensation.

**Standard 16.19** All dealings concerning property exclusively listed or with buyer/tenants who are subject to an exclusive agreement shall be carried on with the client's representative or broker, and not with the client, except with the consent of the client's representative or broker or except where such dealings are initiated by the client.

Before providing substantive services (such as writing a purchase offer or presenting a CMA) to prospects, MLS participants shall ask prospects whether they are a party to any exclusive representation agreement. MLS participants shall not knowingly provide substantive services concerning a prospective transaction to prospects who are parties to exclusive representation agreements, except with the consent of the prospects' exclusive representatives or at the direction of prospects.

**Standard 16.20** Participants, users, and subscribers, prior to or after their relationship with their current firm is terminated, shall not induce clients of their current firm to cancel exclusive contractual agreements between the client and that firm. This does not preclude participants from establishing agreements with their associated licensees governing assignability of exclusive agreements.

**Standard 16.21** These rules are not intended to prohibit ethical, albeit aggressive or innovative business practices, and do not prohibit disagreements with other MLS participants involving commission, fees, compensation, or other forms of payment or expenses

**Standard 16.22** MLS participants shall not knowingly or recklessly make false or misleading statements about other real estate professionals, their businesses, or their business practices.

**Standard 16.23** MLS participants' firm websites shall disclose the firm's name and state(s) of licensure in a reasonable and readily apparent manner. o Websites of licensees affiliated with a participant's firm shall disclose the firm's name and the licensee's state(s) of licensure in a reasonable and readily apparent manner.

**Standard 16.24** MLS participants shall present a true picture in their advertising and representations to the public, including Internet content, images, and the URLs and domain names they use, and participants may not:

- engage in deceptive or unauthorized framing of real estate brokerage websites;
- manipulate (e.g., presenting content developed by others) listing and other content in any way that produces a deceptive or misleading result;
- deceptively use metatags, keywords or other devices/methods to direct, drive, or divert Internet traffic;
- present content developed by others without either attribution or without permission; or otherwise mislead consumers, including use of misleading images.

**Standard 16.25** The services which MLS participants provide to their clients and customers shall conform to the standards of practice and competence which are reasonably expected in the specific real estate disciplines in which they engage; specifically, residential real estate brokerage, real property management, commercial and industrial real estate brokerage, land brokerage, real estate appraisal, real estate counseling, real estate syndication, real estate auction, and international real estate.

o MLS participants shall not undertake to provide specialized professional services concerning a type of property or service that is outside their field of competence unless they engage the assistance of one who is competent on such types of property or service, or unless the facts are fully disclosed to the client. Any persons engaged to provide such assistance shall be so identified to the client and their contribution to the assignment should be set forth.  
(BOM 6/25/24)

## Internet Data Exchange (IDX)

### Section 18 IDX Definition:

IDX affords MLS participants the ability to authorize limited electronic display and delivery of their listings by other participants via the following authorized mediums under the participant's control: websites, mobile apps, and audio devices. As used throughout these rules, "display" includes "delivery" of such listing. <sup>(M)</sup>

#### Section 18.1 Authorization:

Participants' consent for display of their listings by other participants pursuant to these rules and regulations is presumed unless a participant affirmatively notifies the MLS that the participant refuses to permit display (either on a blanket or on a listing-by-listing basis). If a participant refuses on a blanket basis to permit the display of that participant's listings, that participant may not download, frame or display the aggregated MLS data of other participants<sup>(MO2)</sup>

### Section 18.2 Participation

Participation in IDX is available to all MLS participants who are engaged in real estate brokerage and who consent to display of their listings by other Participants<sup>(MO4)</sup> (BOM 6/25/24)

#### Section 18.2.1 Participants

Participants must notify the MLS of their intention to display IDX information and must give the MLS direct access for purposes of monitoring/ensuring compliance with applicable rules and policies. <sup>(M)</sup>

#### Section 18.2.2 MLS participants

Participants may not use IDX-provided listings for any purpose other than display as provided for in these rules. This does not require participants to prevent indexing of IDX listings by recognized search engines. (Amended 05/12) **M**

#### Section 18.2.3 Listings

Listings, including property addresses, can be included in IDX displays except where a seller has directed their listing broker to withhold their listing or the listing's property address from all display on the Internet (including, but not limited to, publicly-accessible websites or VOWs) or other electronic forms of display or distribution. (Amended 05/17) **M**

#### Section 18.2.4 Participants

Participants may select the listings they choose to display through IDX based only on objective criteria including, but not limited to, factors such as geography or location ("uptown," "downtown," etc.), list price, type of property (e.g., condominiums, cooperatives, single-family

detached, multi-family), or type of listing (e.g., exclusive right-to-sell or exclusive agency). Selection of listings displayed through IDX must be independently made by each participant. **M**

#### **Section 18.2.5 Participants**

Participants must refresh all MLS downloads and IDX displays automatically fed by those downloads at least once every twelve (12) hours **M**

#### **Section 18.2.6 Except**

Except as provided in the IDX policy and these rules, an IDX site or a participant or user operating an IDX site or displaying IDX information as otherwise permitted may not distribute, provide, or make any portion of the MLS database available to any person or entity. **M**

#### **Section 18.2.7 Any IDX display**

Any IDX Display controlled by a participant must clearly identify the name of the brokerage firm under which they operate in a readily visible color and typeface. For purposes of the IDX policy and these rules, "control" means the ability to add, delete, modify and update information as required by the IDX policy and MLS rules. (Amended 05/12) **M**

#### **Section 18.2.8 Any IDX display**

Any IDX display controlled by a participant or subscriber that a. allows third-parties to write comments or reviews about particular listings or displays a hyperlink to such comments or reviews in immediate conjunction with particular listings, or b. displays an automated estimate of the market value of the listing (or hyperlink to such estimate) in immediate conjunction with the listing, either or both of those features shall be disabled or discontinued for the seller's listings at the request of the seller. The listing broker or agent shall communicate to the MLS that the seller has elected to have one or both of these features disabled or discontinued on all displays controlled by participants. Except for the foregoing and subject to Section 18.2.9, a participant's IDX display may communicate the participant's professional judgment concerning any listing. Nothing shall prevent an IDX display from notifying its customers that a particular feature has been disabled at the request of the seller. **M**

#### **Section 18.2.9 Participants**

Participants shall maintain a means (e.g., e-mail address, telephone number) to receive comments about the accuracy of any data or information that is added by or on behalf of the participant beyond that supplied by the MLS and that relates to a specific property. Participants shall correct or remove any false data or information relating to a specific property upon receipt of a communication from the listing broker or listing agent for the property explaining why the data or information is false. However, participants shall not be obligated to remove or correct any data or information that simply reflects good faith opinion, advice, or professional judgment. **M**

#### **Section 18.2.10 An MLS participant**

An MLS participant (or where permitted locally, an MLS subscriber) may co-mingle the listings of other brokers received in an IDX feed with listings available from other MLS IDX feeds, provided all such displays are consistent with the IDX rules, and the MLS participant (or MLS subscriber) holds participatory rights in those MLSs. As used in this policy, "co-mingling" means that consumers are able to execute a single property search of multiple IDX data feeds resulting in the display of IDX information from each of the MLSs on a single search results page; and that participants may display listings from each IDX feed on a single webpage or display. (Adopted 11/14) **M**

#### **Section 18.2.11 Participants**

Participants shall not modify or manipulate information relating to other participants listings. MLS participants may augment their IDX display of MLS data with applicable property information from other sources to appear on the same webpage or display, clearly separated by the data supplied by the MLS. The source(s) of the information must be clearly identified in the immediate proximity to such data. This requirement does not restrict the format of MLS data display or display of fewer than all of the available listings or fewer authorized fields. (Adopted 05/15) **M**

#### **Section 18.2.12 All listings displayed**

All Listings displayed pursuant to IDX shall identify the listing firm in a reasonably prominent location and in a readily visible color and typeface not smaller than the median used in the display of listing data.\*

#### **Section 18.3 Disclaimer of Liability; Copyright Notice. (NAR Section 19.17)**

In any display or disclosure of MLS Listing Information (as that term is defined in Section 16.1(d) of these Rules), including oral disclosure and display on a VOW, a Participant shall include a notice indicating that the MLS Listing Information is deemed reliable but is not guaranteed accurate by the Service. The disclosure shall take the following form: "All information herein has not been verified and is not guaranteed. ©2019 North Carolina Regional MLS LLC" (The current year will replace "2019.") A Participant's display or disclosure may include other appropriate disclaimers necessary to protect the Participant and the Service from liability.

#### **Section 18.4 Identification of Listing Firm and Subscriber. (NAR Section 19.18)**

In any display or disclosure of MLS Listing Information (as that terms is defined in Section 16.1(d) of these Rules), including oral disclosure and display on a VOW, a Participant shall cause any listing that is displayed to identify the name of the listing firm and the listing broker or agent in a readily visible color, in a reasonably prominent location, and in typeface not smaller than the median typeface used in the display of listing data.



#### **Section 18.5 Limit on Number of Listings Displayed. (NAR Section 19.19)**

A Participant shall limit the number of listings that a customer, client, or consumer may view, retrieve, or download to not more than 500 current listings or fifty percent (50%) and not more than 500 sold listings in response to any inquiry, regardless of the medium by which the Participant responds to the inquiry, including oral disclosure and display on a VOW.

#### **Section 18.6 Confidential Data Fields**

A Participant shall not disclose to any consumer, whether orally, on a VOW or IDX web site, or via any other means, any of the following data fields, which the service has classified as confidential. The preceding sentence notwithstanding, a Participant may disclose the contents of any of these fields only to the extent, and only at the time, that the Code of Ethics or state or federal law gives rise to an obligation to do so. The following fields are confidential: Agent Remarks, Showing Instructions, Alarm, Appointment information.

#### **Section 18.7 Limitations On Use Of Service Information**

Use of information from MLS compilation of current listing information, from Services' statistical report, or from any sold or comparable report of the Service for public mass-media advertising by a Service Participant or in other public representations, may not be prohibited. <sup>(M)</sup>

However, any print or non-print forms of advertising or other forms of public representations based in whole or in part on information supplied by the Service must clearly demonstrate the period of time over which such claims are based and must include the following, or substantially similar, notice: <sup>(M)</sup>

Based on information from the North Carolina Regional MLS LLC, for the period \_\_\_\_\_(date) through \_\_\_\_\_(date). <sup>(M)</sup>

\*The term "M.L.S. compilation" as used in Sections 11 and 12 herein, shall be construed to include any format in which property listing data is collected and disseminated to the Participants, including but not limited to bound book, loose-lease binder, computer database, card file, or any other format whatever.

## Virtual Office Websites

### Section 19.1 Definitions and Usage. (NAR Section 19.1)

**"Virtual Office Website" (VOW)** is a participant's Internet website, or a feature of a participant's website, through which the participant is capable of providing real estate brokerage services to consumers with whom the participant has first established a broker-consumer relationship (as defined by state law) where the consumer has the opportunity to search MLS listing information, subject to the participant's oversight, supervision, and accountability. A non-principal broker or sales licensee affiliated with a participant may, with his or her participant's consent, operate a VOW. Any VOW of a non-principal broker or sales licensee is subject to the participant's oversight, supervision, and accountability. **M**

As used in **Section 19** of these rules, the term "participant" includes a participant's affiliated non-principal brokers and sales licensees—except when the term is used in the phrases "participant's consent" and "participant's oversight, supervision, and accountability". References to "VOW" and "VOWs" include all Virtual Office Websites, whether operated by a participant, by a non-principal broker or sales licensee, or by an "Affiliated VOW Partner" (**AVP**) on behalf of a participant. **M**

**"Affiliated VOW Partner" (AVP)** refers to an entity or person designated by a participant to operate a VOW on behalf of the participant, subject to the participant's supervision, accountability, and compliance with the VOW policy. No AVP has independent participation rights in the MLS by virtue of its right to receive information on behalf of a participant. No AVP has the right to use MLS listing information, except in connection with operation of a VOW on behalf of one or more participants. Access by an AVP to MLS listing information is derivative of the rights of the participant on whose behalf the AVP operates a VOW. **M**

As used in **Section 19** of these rules, the term "MLS listing information" refers to active listing information and sold data provided by participants to the MLS and aggregated and distributed by the MLS to participants. **M**

## Section 19.2

The right of a participant's VOW to display MLS listing information is limited to that supplied by the MLS(s) in which the participant has participatory rights. However, a participant with offices participating in different MLSs may operate a master website with links to the VOWs of the other offices. **M**

- a) Subject to the provisions of the VOW policy and these rules, a participant's VOW, including any VOW operated on behalf of a participant by an AVP, may provide other features, information, or functions, e.g., "Internet Data Exchange" (IDX). **M**
- b) Except as otherwise provided in the VOW policy or in these rules, a participant need not obtain separate permission from other MLS participants whose listings will be displayed on the participant's VOW. **M**

## Section 19.3

Before permitting any consumer to search for or retrieve any MLS listing information on his or her VOW, the participant must take each of the following steps.

The participant must first establish with that consumer a lawful broker-consumer relationship (as defined by state law), including completion of all actions required by state law in connection with providing real estate brokerage services to clients and customers (hereinafter, "Registrants"). Such actions shall include, but are not limited to, satisfying all applicable agency, non-agency, and other disclosure obligations, and execution of any required agreements.

The participant must obtain the name of and a valid e-mail address for each Registrant. The participant must send an e-mail to the address provided by the Registrant confirming that the Registrant has agreed to the terms of use (described in Subsection d., below). The participant must verify that the e-mail address provided by the Registrant is valid and that the Registrant has agreed to the terms of use.

The participant must require each Registrant to have a user name and a password, the combination of which is different from those of all other Registrants on the VOW. The participant may, at his or her option, supply the user name and password or may allow the Registrant to establish its user name and password. The participant must also assure that any e-mail address is associated with only one user name and password. **M**

The participant must assure that each Registrant's password expires on a date certain but may provide for renewal of the password. The participant must at all times maintain a record of the name, e-mail address, user name, and current password of each Registrant. The participant must keep such records for not less than one hundred eighty (180) days after the expiration of the validity of the Registrant's password. **M**

### Section 19.3 (continue)

If the MLS has reason to believe that a participant's VOW has caused or permitted a breach in the security of MLS listing information or a violation of MLS rules, the participant shall, upon request of the MLS, provide the name, e-mail address, user name, and current password, of any Registrant suspected of involvement in the breach or violation. The participant shall also, if requested by the MLS, provide an audit trail of activity by any such Registrant. ■

The participant shall require each Registrant to review and affirmatively to express agreement (by mouse click or otherwise) to a terms of use provision that provides at least the following:

that the Registrant acknowledges entering into a lawful consumer-broker relationship with the participant that all information obtained by the Registrant from the VOW is intended only for the Registrant's personal, non-commercial use that the Registrant has a bona fide interest in the purchase, sale, or lease of real estate of the type being offered through the VOW that the Registrant will not copy, redistribute, or retransmit any of the information provided, except in connection with the Registrant's consideration of the purchase or sale of an individual property that the Registrant acknowledges the MLS' ownership of and the validity of the MLS' copyright in the MLS database

- a) The terms of use agreement may not impose a financial obligation on the Registrant or create any representation agreement between the Registrant and the participant. Any agreement entered into at any time between the participant and Registrant imposing a financial obligation on the Registrant or creating representation of the Registrant by the participant must be established separately from the terms of use, must be prominently labeled as such, and may not be accepted solely by mouse click.
- b) The terms of use agreement shall also expressly authorize the MLS and other MLS participants or their duly authorized representatives to access the VOW for the purposes of verifying compliance with MLS rules and monitoring display of participants' listings by the VOW. The agreement may also include such other provisions as may be agreed to between the participant and the Registrant.

### Section 19.4

A participant's VOW must prominently display an e-mail address, telephone number, or specific identification of another mode of communication (e.g., live chat) by which a consumer can contact the participant to ask questions or get more information about any property displayed on the VOW. The participant or a non-principal broker or sales licensee licensed with the participant must be willing and able to respond knowledgeably to inquiries from Registrants about properties within the market area served by that participant and displayed on the VOW.

### Section 19.5

A participant's VOW must employ reasonable efforts to monitor for and prevent misappropriation, scraping, and other unauthorized uses of MLS listing information. A participant's VOW shall utilize appropriate security protection such as firewalls as long as this requirement does not impose security obligations greater than those employed concurrently by the MLS.

### Section 19.6

A participant's VOW shall not display the listings or property addresses of any seller who has affirmatively directed the listing broker to withhold the seller's listing or property address from display on the Internet. The listing broker shall communicate to the MLS that the seller has elected not to permit display of the listing or property address on the Internet. Notwithstanding the foregoing, a participant who operates a VOW may provide to consumers via other delivery mechanisms, such as e-mail, fax, or otherwise, the listings of sellers who have determined not to have the listing for their property displayed on the Internet.

A participant who lists a property for a seller who has elected not to have the property listing or the property address displayed on the Internet shall cause the seller to execute a document that includes the following (or a substantially similar) provision. A participant who lists a property for a seller who has elected not to have the property listing or the property address displayed on the Internet shall cause the seller to execute a document that includes the following (or a substantially similar) provision.

The participant shall retain such forms for at least one (1) year from the date they are signed or one (1) year from the date the listing goes off the market, whichever is greater. **m**

### Section 19.7

Subject to Subsection b), below, a participant's VOW may allow third-parties:

- a) to write comments or reviews about particular listings or display a hyperlink to such comments or reviews in immediate conjunction with particular listings, or
- b) to display an automated estimate of the market value of the listing (or hyperlink to such estimate) in immediate conjunction with the listing. **m**

Notwithstanding the foregoing, at the request of a seller, the participant shall disable or discontinue either or both of those features described in Subsection a) as to any listing of the seller. The listing broker or agent shall communicate to the MLS that the seller has elected to have one or both of these features disabled or discontinued on all participants websites. Subject to the foregoing and to Section 19.8, a participant's VOW may communicate the participant's professional judgment concerning any listing. A participant's VOW may notify its customers that a particular feature has been disabled at the request of the seller.

#### **Section 19.8**

A participant's VOW shall maintain a means (e.g., e-mail address, telephone number) to receive comments from the listing broker about the accuracy of any information that is added by or on behalf of the participant beyond that supplied by the MLS and that relates to a specific property displayed on the VOW. The participant shall correct or remove any false

information relating to a specific property within forty-eight (48) hours following receipt of a communication from the listing broker explaining why the data or information is false. The participant shall not, however, be obligated to correct or remove any data or information that simply reflects good faith opinion, advice, or professional judgment.

#### **Section 19.9**

A participant shall cause the MLS listing information available on its VOW to be refreshed at least once every three (3) days.

#### **Section 19.10**

Except as provided in these rules, in the National Association of Realtors®' VOW policy, or in any other applicable MLS rules or policies, no participant shall distribute, provide, or make accessible any portion of the MLS listing information to any person or entity.

#### **Section 19.11**

A participant's VOW must display the participant's privacy policy informing Registrants of all of the ways in which information that they provide may be used. m

#### **Section 19.12**

A participant's VOW may exclude listings from display based only on objective criteria, including, but not limited to, factors such as geography, list price, or type of property.

#### **Section 19.13**

A participant who intends to operate a VOW to display MLS listing information must notify the MLS of its intention to establish a VOW and must make the VOW readily accessible to the MLS and to all MLS participants for purposes of verifying compliance with these rules, the VOW policy, and any other applicable MLS rules or policies.

#### **Section 19.14**

A participant may operate more than one VOW himself or herself or through an AVP. A participant who operates his or her own VOW may contract with an AVP to have the AVP operate other VOWs on his or her behalf. However, any VOW operated on behalf of a participant by an AVP is subject to the supervision and accountability of the participant

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## Exhibit 1 Mobile Homes

### The Mobile Home: Real Property or Personal Property?

By Robin M. Barefoot

The following article was originally published in the April 27, 1992 edition of the North Carolina Lawyers Weekly. The author is a title insurance company in Chapel Hill, North Carolina. The article is reprinted with her permission (with minor modifications to address issues pertinent to real estate licensees).[NCREC Bulletin, Volume 23, Number 3, Fall 1992]

Real estate agents sometimes encounter a manufactured home that is being transferred with the property that is being sold. In such case, an issue may arise as to whether the mobile or manufactured home is real property. What follows is intended to guide real estate agents through an understanding of the issues raised in these transactions.

Definition:

- A mobile/manufactured home (m/m home) is a dwelling which is factory-built to the specifications of the National Manufactured Housing Construction and Safety Code as promulgated by the U.S. Development. It is transported to the building site either on its own chassis or on a flat bed truck.
- In a recent case involving a restrictive covenant which prohibited mobile home, the North Carolina Court of Appeals ruled that a factory-built modular home, designed and constructed to travel on wheels from place to place was a "mobile home" even through the axles, wheels and tongues were removed after the structure was placed on the lot.
- North Carolina courts have uniformly held that the term "trailer" within a restrictive covenant includes "mobile Home." The North Carolina General Statutes also include the terms "manufactured home" when it is used in the context of restrictive covenants.

#### **M/M Homes as Motor Vehicles:**

- Every M/M home is treated initially as a motor vehicle. At the time it is sold or transferred from the manufacturer to a retailer, ownership is evidenced by a manufacturer's Certificate of Origin.
- When the home is sold by a retailer, the customer or the retailer acting on behalf of the customer applies to the division of Motor Vehicles for a Certificate of Title. The DMV issues the Certificate of Title based upon the manufacturer's Certificate of Origin. If the home is subsequently resold, the certificate of Title is assigned to the new purchaser.

- Most M/M homes are sold and financed as personal property, just like motor vehicles. Ownership of the home is evidenced by a Certificate of Title. Any lien or security interest in the home is evidenced by a notation on the Certificate of title or perfected by filling of UCC financing statement.

#### ***M/M Homes as Real Property:***

- More and more frequently, however, m/m homes are being placed on permanent foundations in residential subdivisions or on individual tracts of land. In these situations, the homes are being sold and financed as real estate, and loans used to purchase or refinance them or the land to which they have been affixed are secured by deeds of trust.
- There are legal and practical implication when an m/m home is sold and financed as real estate. First, information relative to whether the m/m home has been placed on a permanent, enclosed foundation with the wheels, moving hitch and axles removed is often requested by the lender. An affidavit is often requested by the lender. An affidavit from the owner or his attorney addressing these points is recommended.

When the m/m home is new and placed directly on a lot foundation by the manufacturer and not sold by retailer, there will likely be a manufacturer's Certificate of Origin but no Certificate of Title. While recognizing that is the intention of the new owner to treat the m/m home as real estate, it is nonetheless recommended by the Registration section of the DMV that the new owner apply for a Certificate for Title. After the Certificate of Title has been issued, it can be readily canceled if the m/m home is to be treated as real estate, but having issued the Certificate of Title allows the owner to have the title reissued should he decide in the future to sell the m/m home independent of the land.

- Once the Certificate of Title is canceled, no independent intervening liens can arise on the m/m home. Title to the home and lot can be transferred together by deed of trust. The home should also be listed as real property for city/county ad valorem taxes. If the owner chooses to disregard the recommendation of the DMV and does not apply for and obtain a Certificate of Title, the Certificate of Origin must be destroyed to prevent a subsequent issuance of the Certificate of Title.
- Similarly, when the purchaser of an m/m home already owns the lot on which the home is to be placed, the purchaser or his attorney must cancel the prior owner's Certificate of title. It is suggested by the DMV that a new owner should have a Certificate of Title issued in his name before canceling the prior certificate. The DMV explains that when a Certificate of Title is assigned upon purchased of an m/m home and then canceled for treatment of the home as real property, it cannot be reissued to the assignee, nor upon his request, but only the name appearing on the face of the certificate (presumably, the seller) and only upon that person's request. The home should also be listed as real property for city/county ad valorem taxes.



### ***Cancellation of Certificate of Title***

- Cancellation of the title is effectuated by writing the following information on the face of Certificate of Title: "This home has been placed on permanent foundation and declared to be real estate.' The owner should then sign and date the title certificate directly beneath this statement. If there are any liens noted on the title, these liens must be satisfied or with the consent of the lien holder, transferred to other collateral (perhaps the by a note and deed or trust). Satisfaction of transfer of a lien must also be noted on the face of the title. The owner should then send the Certificate of Title, along with a short cover letter to: Registration Section, Division of Motor Vehicles, 1100 New Bern Avenue, Raleigh, NC 2697 (910) 733-3025. If the Certificate of Title is lost, the DMV requires that a replacement Certificate of Title be issued to the owner, and then canceled for treatment of the m/m home as real property.

### ***Conclusion***

- The importance of complying with the steps outlined above will be dictated in each case by whether the lender considers the m/m home as part of its collateral, or whether the loan was made on basis of the land value exclusive of the home. Failure to subject the m/m home to the lien of the lender's deed of trust will prevent the lender from exercising its right of foreclosure against the m/m home.

### ***Commission Comments***

See Section 5 of NCRMLS Rules and Regulations

## When Those Homes Come Rolling In!

By Blackwell M. Brogden, Jr., Chief Deputy Legal Counsel [Summer 1995, Volume 26, Number 2]

As a real estate licensee, you should have a general knowledge of manufactured housing (i.e., transportable structures used for dwelling, office-space, etc.). You should be familiar with basic construction methods and know the difference between manufactured homes and manufactured buildings. You should know the requirements for licensure to list, sell, and install manufactured housing, and should be aware that subdivision covenants and zoning codes may restrict or prohibit such structures on a property

### **Manufactured or Stick-Built?**

- In the past, it was easy to distinguish “stick-built” structures (built on-site) from manufactured structures (built off-site and transported to the lot where they were installed). But today, due to new construction technologies and conflicting definitions in subdivision covenants and zoning codes, the determination of whether a property is “manufacture” or “stick-built” is not always clear.
- The question is further complicated by owners or developers who combine elements of manufactured and stick-built structures. Some, for example, purchase off-site-built structures without exterior siding and then add brick or some other veneer; others assemble multiple manufactured units on site into a two-story building, or order a base unit and then “stick-build” a second floor. Are the resulting structures stick-built or are they manufactured?

### **Manufactured Home vs. Manufactured Building**

- State and federal laws make an elementary distinction between a “manufactured home” and a “manufactured building.” A manufactured home (formerly called a “mobile home”) is designed and built on a permanent chassis even if more than one unit is required to make a complete home (e.g., a “double wide”). A manufactured building (also referred to as a “modular building” or a “modular home”) is constructed in units at an off-site location and then transported to and assembled on the site.

### **Look for the label**

- Each manufactured home unit should have a serial number and a label permanently attached to it showing its compliance with federal standards. Likewise, any modular unit should have a serial number and label showing its compliance with the State building code.
- Look for the labels near exterior doors or inside built-in cabinets. If you find a label, you will at least know that the structure is “manufactured.” Furthermore, you should be able to determine more specifically whether it is a manufactured home or a [modular] building.

### Licenses Required

- Manufactured home builders are licensed and regulated by the Division of Motor Vehicles (which licenses motor vehicle dealers and salesmen). Persons selling manufactured homes are separately licensed and regulated by the North Carolina Manufactured Housing Board.
- Persons who install modular homes, regardless of the cost of the homes, must be licensed by the North Carolina Licensing Board for General Contractors. A general Contractor License also may be required when a unit built off-site is to be incorporated into on-site construction, depending upon the total cost of construction.
- A real estate broker or salesman license is not required when selling a manufactured home or building which has not been affixed to real estate; however, in some cases, licensure may be required through the Division of Motor Vehicles and the Manufactured Housing Board. When a manufactured home or modular home becomes a part of real property (and the manufactured home's Certificate of Title has been canceled), a real estate license is required to list, sell, lease, etc. the home and land combination.

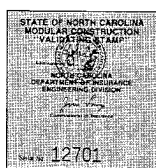
### Subdivision Covenants

- Subdivision covenants which restrict or prohibit manufactured homes have been in effect for many years. If properly drawn and recorded, they have been considered legally enforceable. On the other hand, North Carolina courts have recently ruled that modular homes are permitted in subdivisions where covenants bar manufactured homes. Of course, some subdivisions may have different language in their covenants that could prohibit all manufactured housing.
- Subdivision covenants and local zoning codes restricting manufactured housing are now being challenged by the manufactured home industry. This issue is still undecided in the courts.

### Caveat

- When you are aware that a prospective purchaser is seeking vacant land on which to any type of manufactured construction, or when or show an improved property where there is a question as to the type of its construction you exercise extreme care.
- Look at the label to help you identify whether the structure is a manufactured home or a manufactured [modular] building. It will likely its appraised value and the amount, if any, a

NORTH CAROLINA VALIDATION STAMP



(Red North Carolina State Seal on Reflective Silver Background)  
Size approximately 2.5" x 2.5"

install  
you list  
should  
affect  
lender

will lend on its purchase.

- Contract the Department of Motor Vehicles, the North Carolina Manufactured Housing Board, and the North Carolina Licensing Board of General Contractors to determine what license may be required before the NC validation you sell or construct a manufactured home or building. This is a sample of
- If an owner of a manufactured home or building wishes to locate it on a lot that you are offering for sale, check for subdivision covenants or zoning codes that prohibit manufactured housing.
- Be careful to avoid making an inaccurate claim that a particular type of construction is present or permitted on the property; or you may be subject to disciplinary action by the Commission and possible civil liability.

## Manufactured Homes: Real or Personal Property?

By Blackwell M. Brogden, Jr., Chief Deputy Legal Counsel

Long time readers of the Bulletin and those who have reviewed the articles posted on the Commission website ([www.ncrec.state.nc.us](http://www.ncrec.state.nc.us)) will be aware of the article discussing the legal nature of manufactured housing (formerly known as mobile homes) found in the Fall 1992, Vol. 23, #2, issue, and titled Mobile Homes: Real or Personal Property? In essence, manufactured homes begin their existence as items of personal property but can lose that status upon being permanently affixed to real property. Their status can change back upon being severed from the improved real estate to which a manufactured home was once affixed.

### **Reforms Introduced**

- Recent statutory changes by the General Assembly have introduced reforms into the process of determining whether a particular manufactured home is real or personal property. One of the changes provides for creation and filing of affidavits with the Division of Motor Vehicles and the county Register of Deeds to identify manufactured homes that have been legally classified as real property. Additionally, these changes will provide for uniform treatment of manufactured homes for ad valorem tax purposes.
- The legal difference between the treatment of manufactured homes either as real property or personal property is important in real estate transactions. For example, a contract that listed no personal property to be conveyed when at the time of execution there was a manufactured home on the property would not convey title to the home if the unit was personal property. That same contract, under the same circumstances would include conveyance of the home if the unit had been permanently affixed so as to become real property. The legal difference also affects the method for obtaining and perfecting liens on units and determining who owns a unit.
- The distinction between whether a manufactured home is real or personal property has no bearing on the separate issue of the type of construction of buildings assembled off the property and subsequently transported to a site. Whether real or personal property, a manufactured home is still a manufactured home and this fact should be disclosed. (If a modular home is constructed to the state building code standard, the home is incorporated into, and becomes part of, the real property upon installation. See the Bulletin, Summer 1995, Vol. 26, #2 issue, article entitled When the Homes Come Rolling In.)

### ***Know the Difference***

- Licensees will not typically review title records or participate in the process of changing personal property to real property. However, completing sales contracts in a proper manner to protect the interests of the parties is important. Thus, it is important to know whether a manufactured home is real or personal property.
- Practice Tip: If the parties intend that a manufactured home be transferred as part of their sales contract, whether the unit is real or personal property, the licensee should include sufficient information in the personal property portion of the sales agreement to cover the specific unit present on the property. If the unit is already classified as real property, no harm is done. If the unit is still personal property, then the intent of the parties will be adequately reflected in the contract.
- *Note: Article appeared in the Real Estate Bulletin, June 2002*

## Exhibit 2 Data Compliance Assurance Policy

Fines are levied per field, not per listing. Upon notice, the MLS Subscriber/ Participant Member has 72 hours (excepting weekends, holidays and postal holidays) by which to correct the data.

Staff is authorized to waive compliance on a temporary basis when a new firm or office joins. The only purpose of this waiver is to allow all the firm's/office's then-current – listing inventory to be entered.

| Compliance Issue  | Consequence  |
|---|--|
| <ol style="list-style-type: none"><li>1. Failing to change an ascertainable field after being notified to do so</li><li>2. Failing to follow the Photo Guidelines, IDX Rules, VOW Rules or any other Rule violation.</li><li>3. Inserting agent or company information such as phone numbers, hyperlinks to websites (HomeSteps.com; HomePath.com; HUDHomestore.com, and/or Auction.com are permissible), Talking Ads, email addresses, etc.</li><li>4. Failing to map a listing to its correct location.</li><li>5. Failing to enter the lot dimensions when they are easily found (NOTE: if not within the county tax data available on the MLS, agents have 5 business days to get that information).</li><li>6. On Sold listings, staff shall only enforce the photo rule if the listing closed within the previous 365 days. Converted listings are not fined</li><li>7. Failing to accurately enter the number of rooms (Room Counts) NOTE: # of Rooms means the rooms in the</li></ol> | <ul style="list-style-type: none"><li>• \$0: Courtesy Notice</li><li>• \$25: 2<sup>nd</sup> notice</li><li>• \$50: 3<sup>rd</sup> notice</li><li>• 4<sup>th</sup> notice: \$100 and loss of MLS privileges until data is corrected</li></ul> |

|   |  |
|---|--|
| <p>primary living area only and shall not include other areas. (BOM 02/07/19)</p> <p>8. Failing to provide the primary "tax identifier" (APN, PIN and/or PID) number for a parcel when it is available; providing a wrong PIN and/or PID number. NOTE: where newly platted lots have not yet been assigned a PIN and/or PID, use the entire parcel's original PIN and/or PID number.</p> <p>9. Failing to produce documentation for verification purposes upon MLS request.</p> |  |
| <p>These Violations Receive an Automatic \$25 Fine-No Courtesy Notice</p> <p>If not corrected, the progressive fines commence.</p> <ol style="list-style-type: none"> <li>1. Failing to identify listing as a "short sale".</li> <li>2. Using photos, documents and agent supplied text from a previous listing agent without written permission.</li> </ol>  | <ul style="list-style-type: none"> <li>• \$25</li> <li>• \$50 if fail to correct within the time frame specified</li> <li>• \$100 if fail to correct within the time specified of \$50 fine</li> <li>• \$100 and loss of MLS privileges until corrected</li> </ul> |
| <p>These Violations Receive An Automatic \$50 Fine-No Courtesy Notice</p> <p>Failure to:</p> <ol style="list-style-type: none"> <li>1. Enter a listing within 72 hours (excepting weekends, holidays and postal holidays) of seller's written authorization unless the owner is absentee in which case entry must occur within 72 hours (excepting weekends, holidays and postal</li> </ol>   | <ul style="list-style-type: none"> <li>• \$50</li> </ul>   |



|  |   |
|--|---|
| <p>holidays) from the receipt of the seller's written authorization.</p> <p>2. To report a property as pending, the cancellation or resolution of a pending listing, a sold listing or the cancellation of a contingency status to the MLS within 72 hours (excepting weekends, holidays and postal holidays) (BOM 02/07/19) days.</p> <p>4. Report pending or sold listing within 72 hours (excepting weekends, holidays and postal holidays) (BOM 02/07/19). Failure to provide timely notice of showing to listing/leasing broker</p> |   |
| <p>Automatic-no courtesy notice:</p> <p>Failing to notice within 72 hours (excepting weekends, holidays and postal holidays) when a licensee who is waived should no longer be waived, including unlicensed personnel who become actively licensed (whether by the NCREC or NCAB).</p>   | <ul style="list-style-type: none"> <li>• \$100 or back MLS fees, whichever is more</li> </ul> |

|  |  |
|--|--|
| <p>Attempting to Manipulate DOM or CDOM</p> <p>Every attempt to "game DOM and/or CDOM" by entering any incorrect data, having a seller execute multiple listing agreements, sending instructions to expire or cancel the listing, etc., will subject the MLS Subscriber.</p> | <p>Subscriber:</p> <ul style="list-style-type: none"> <li>• Courtesy Notice for first offence.</li> <li>• \$50 for 2<sup>nd</sup> offense</li> <li>• \$100 for 3<sup>rd</sup> offense</li> <li>• \$250 for 4<sup>th</sup> offense</li> <li>• \$500 for 5<sup>th</sup> offense</li> <li>• \$1,000 for 6<sup>th</sup> offense</li> <li>• \$2,500 thereafter and loss of Service until all fines are paid.</li> </ul> |
|--|--|

|  |  |
|--|--|
| Listing without entry into the MLS within 1 business day of Public Marketing will be seen as Manipulating DOM/CDOM (BOM 4/3/2020)  |  |
| <p><b>Duplicate Listings</b></p> <p>The system warns before you publish a "duplicate" listing as active. Therefore, if you make the listing active, the fine is \$50. Please call your association staff before making the listing active.</p>   | <ul style="list-style-type: none"> <li>• \$50</li> </ul>   |
| <p>Unauthorized Access</p> <p>Providing your login name and password to anyone else to access your account is a violation of these Rules. Do not share your login name and password. The MLS employs sophisticated technology that detects any unauthorized access.</p> <p>Allowing someone access to information who is not a client or customer. e.g.,<br/>Loaning/giving any printed MLS information; agents/appraisers who give information to licensees who do not pay fees to the North Carolina Regional MLS.</p> | <ul style="list-style-type: none"> <li>• Courtesy Notice, a required password reset and 2-step authentication for 1<sup>st</sup> Offense</li> <li>• \$500 for 2<sup>nd</sup> offense</li> <li>• \$1,500 and loss of MLS privileges for 30 days 3<sup>rd</sup> offense</li> <li>• \$4,500 and loss of MLS privileges for 90 days 4<sup>th</sup> offense</li> <li>• \$5,000 and loss of MLS privileges for 180 days. 5<sup>th</sup> offense</li> </ul> |
| <p><b>Entering compensation in the MLS –</b></p> <p>*On a listing, on sold data, on any MLS Connected platform – See Section 5.1 – 5.6 of NCRMLS Rules and Regulations</p>   | <p>*No Courtesy notice – Immediate fine: \$1,000 Fine for Settlement Violations (including adding compensation to MLS); \$1000 Fine to Participant and \$1000 Fine to</p>  |

Subscriber plus 1 year termination  
for recurring violations

#### Regarding Data Feeds

1. All violation notifications are sent to the parties to the agreement.
2. With first notice the parties to the agreement have 5 business days to correct the violation.
3. With second notice the parties to the agreement are fined \$100 and given an additional 5 days to correct the violation.
4. With a third notice the consultant's data feed is terminated. \$500 must be paid before MLS will reconnect the data feed.
5. Failing to notify MLS that a new domain is being used with an existing participant data agreement. On the 1<sup>st</sup> offense a courtesy notice is sent; On the 2<sup>nd</sup> and subsequent offense is a \$100 fine.
6. In the case of a third-party data access agreement, the consultant's failure to notify MLS of new websites the fine is \$500 per occurrence.

When there is noncompliance and the circumstances are unusual (death in the family, extended vacations, etc.), the NCRMLS CEO may make exceptions to the fines. Any Subscriber or Participant Member whose waiver for a fine has been denied, may appeal to the Board of Managers.

Staff is authorized to waive compliance on a temporary basis when a new firm or office joins. The only purpose of this waiver is to allow all the firm's/office's then-current – listing inventory to be entered.

## **NCRMLS Fine Appeal Form**

The NCR MLS Board of Managers may give consideration to all written appeals having to do with violations of the Rules and Regulations. The written request must be within twenty (20) days following the noticed violation.

An appeal must be in writing and filed using the Online Fine Appeal Form. A \$25.00 filing fee must be paid to the subscriber's primary association. Filing an appeal does not stop the requirement for timely payment of invoices. All fines and appeal filing fee must be paid before the NC Regional Appeal Board will render a decision on the appeal. If your appeal is granted by the Board of Managers, you will be notified, in writing, and the fine refunded. You may find the Appeal form in Flex under menu pull up "MLS Intranet" then select "Form" then select "NCRMLS appeal form".

## Exhibit 3 Guidelines for Photos

### MLS Rule Section 1

Photos are mandatory for every property type and must be entered during the same time frames described in Section 1 "Listing Procedures". The primary photo must be an exterior elevation view of the property and flagged as the primary photo within the NCR MLS. One of the first ten (10) photos shall be the best possible front elevation of the property as seen from the road (Board of Managers, 2019). With multifamily properties, this should show a photo of the exterior of the actual unit for sale. For a Land listing may be an aerial view or a Plat Map<sup>72</sup>. Where the MLS number has more than one property listed (see Section 1.8 Listing Multiple Unit Properties), the first photo must be of one of the actual properties listed. The requirements of this paragraph shall not apply where a seller expressly directs that photographs of their property not appear in MLS compilations, provided the MLS Participant shall furnish a copy of the seller's request to the Service.

No photo or virtual tour entered, or linked to, or from the service shall display;

- ✓ any for sale or for lease sign.
- ✓ no text except the specific allowances noted below.
- ✓ any information that identifies the subscriber or the company.
- ✓ any business card images or the like .

The photo may display only physical characteristics of the subject property and its immediate vicinity; it may not include any link to any location on the web. Specific marking on photos submitted may include text and symbols for clarification. Photos using picture in a picture are allowed. The MLS Staff is authorized to remove any photo or virtual tour from the MLS that is not in compliance with these rules.

### EXISTING STRUCTURES

Submit an exterior elevation photo (See Section 1 above)

### UNDER CONSTRUCTION

- ✓ If the exterior is incomplete, Submit a rendering, a community logo, or a picture of the entrance to the subdivision.
- ✓ Put the year the house will be finished in the Year Built field
- ✓ Once the property is locked by the builder and the exterior is complete, you will need to:

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<sup>7</sup> MLS 051922

- ✓ Upload An exterior elevation photo (See Section 1). (More is better)

Modify data fields as appropriate (measure the house, verify room dimensions, etc.)

#### **REMOVAL OF PHOTOS FROM THE MLS**

Photos (and attached documents) are necessary for the purpose of valuations, analysis and appraisals which is one of the NAR key definitions of the purpose and intent of the MLS and may not be removed. Removing photos from a listing (or requesting Association Staff to) as a method to prevent other agents from copying them, or for any purpose other than to update, replace or remove no longer applicable content, is prohibited. Copying photos and documents without listing agent approval is a violation of copyright law and NCRMLS Rules & Regulations and should be reported to the MLS immediately (BOM Minutes 11/14/19, 2019).

#### **VIRTUAL STAGING:**

Virtually staged photos must be identified in the Marketing/Public Remarks and by either text on the photo or in its description.

### **Exhibit 4 IDX Internet Data Exchange Company Websites Using MLS Data**

#### **Section 1. Definitions:**

(a) "Internet Data Exchange" or "IDX" affords MLS Participants the ability to authorize limited electronic display and delivery of their listings by other participants via the following authorized mediums under the Participant's control: websites, mobile apps, and audio devices. As used throughout these rules, "display" includes "delivery" of such listings, subject to the requirements of these Rules.

(b) "IDX Database" is the current aggregate compilation of all active listings of all IDX Participants except those listings where the seller or listing broker has opted out of Internet publication by so indicating on the listing contract or the MLS system. The listing broker must indicate "N" to the "Advertising by Other Firm Websites?" prompt during MLS data entry to exclude a listing. Additionally, "IDX2" contains twelve (12) months of sold listing.

(c) "Affiliated Subscribers" about a given Participant, are those non-principal licensees affiliated with Participant's office.

#### **Section 2. Participation Presumed:**

The Service will presume that each Participant in the Service is an IDX Participant unless the Participant affirmatively notifies the MLS that the participant refuses to permit display (either on a blanket or on a listing-by-listing basis). If a participant refuses on a blanket basis to permit the display of that participant's listings, that participant may not download, frame or display the

aggregated MLS data of other participants. Even where participants have given blanket authority for other participants to display their listings on IDX sites, such consent may be withdrawn on a listing-by-listing basis where the seller has prohibited all Internet display or other electronic forms of display or distribution.

Participation in IDX is available to all MLS participants engaged in real estate brokerage who consent to display of their listings by other participants.

### **Section 3. Publication Permitted:**

An IDX Participant may republish all or a portion of the IDX Database on the Internet, or frame the Service's search page, in accordance with the provisions of these Rules and in keeping with any policies that the Service may adopt from time to time. Unless expressly contravened by the provisions of this [Exhibit 4](#), all other rules and regulations remain in full force and effect.

All listings displayed pursuant to IDX shall identify the listing firm in a reasonably prominent location and in a readily visible color and typeface not smaller than the median used in the display of listing data.\*

\* Displays of minimal information (e.g., "thumbnails", text messages, "tweets", etc., of two hundred [200] characters or less) are exempt from this requirement but only when linked directly to a display that includes all required disclosures. For audio delivery of listing content, all required disclosures must be subsequently delivered electronically to the registered consumer performing the property search or linked to through the device's application.

### **Section 4. Required and Prohibited Fields and Records:**

Listings displayed pursuant to IDX shall contain only those fields of data designated by the MLS. Display of all other fields (as determined by the MLS) is prohibited. Confidential fields intended only for other MLS participants and users (e.g., showing instructions, property security information, etc.) may not be displayed. The Service's Board of Managers may amend the lists of required and prohibited fields in its discretion as part of the Service's operating policies.

### **Section 5. Frequency of Updates:**

Participants must refresh all MLS downloads and displays automatically fed by those downloads not less frequently than every twelve (12) hours. The IDX Participant's IDX web site must indicate the date and time of the last update of data.

### **Section 6. Modification of Listings:**

An IDX Participant may not modify or manipulate information relating to another Participant's listing. (This is not a limitation on the design of the site but refers to changes to actual data.)

### **Section 7. Additional Functions and Content:**

An IDX Participant may, subject to the requirements of Sections 9 and 10, display generic links or “buttons” (such as “Map” or “Tax Info”) on listings of other Participants. If the IDX Participant displays data from other sources, such as property tax records, sales histories, etc., that data must be segregated on the page from the other IDX Participants’ listings and its source clearly identified. This requirement does not restrict the format of MLS data display or display of fewer than all of the available listings or fewer authorized data fields.

### **Section 8. Displays:**

- (a) A display of another Participant’s listing may not include any contact information or branding of the IDX Participant who owns the web site, any of its Affiliated Subscribers, or any third party in the body of the listing. The body is defined as the rectangular space the borders of which are delimited by the utmost extent in each direction of the listing text and photo data. The display must show the actual status, i.e., Active, Active Due Diligence, Active SS Contract, etc.
- (b) If the Participant displays the listings of other IDX Participants in “one-line,” “brief,” or “thumbnail” formats, it must be possible for the consumer to reach a detailed display of the listing from the thumbnail display.
- (c) A display of listing records may be sorted so that listings of the IDX Participant on whose web site they are displayed appear first.
- (d) Every display of another Participant’s listing must bear the Service’s approved IDX icon immediately adjacent to the property information. Every detailed display of another Participant’s listing must bear the listing broker Participant’s firm name. Each of these required items must be in a reasonably prominent location, in a reasonably visible and legible type face and color to a site visitor, e.g., no tiny text or gray text on gray background. Text must appear in a type size equal to the median size used for listing data on the page.
- (e) Any IDX site that
  - (i) allows third-parties to write comments or reviews about listings or displays a hyperlink to such comments or reviews in immediate conjunction with listings, or
  - (ii) displays an automated estimate of the market value of the listing (or hyperlink to such estimate) in immediate conjunction with the listing,shall disable or discontinue either or both of those features as to the seller’s listing at the request of the seller. The listing broker or agent shall communicate to the MLS that the seller has elected to have one or both features disabled or



discontinued on all Participants' websites. Except for the foregoing and subject to paragraph (f), a Participant's IDX site may communicate the Participant's professional judgment concerning any listing. Nothing shall prevent an IDX site from notifying its customers that a feature has been disabled at the request of the seller. (Adopted 11/09)

#### Section 8.(e).(ii) (continued)

Any IDX display controlled by a participant must clearly identify the name of the brokerage firm under which they operate in a readily visible color and typeface. For purposes of the IDX policy and these rules, "control" means the ability to add, delete, modify, and update information as required by the IDX policy and MLS rules.

(f) Participants shall maintain a means (e.g., e-mail address, telephone number) to receive comments about the accuracy of any data or information that is added by or on behalf of the Participant beyond that supplied by the MLS and that relates to a specific property. Participants shall correct or remove any false data or information relating to a specific property upon receipt of a communication from the listing broker or listing agent for the property explaining why the data or information is false. However, Participants shall not be obligated to remove or correct any data or information that simply reflects good faith opinion, advice, or professional judgment. (Adopted 11/09)

(g) IDX Participants are advised to review NC Real Estate Commission articles and rules on advertising to ensure compliance with state law.

#### Section 9. Disclosure/Disclaimer Required.

All listings displayed pursuant to IDX must indicate that the Service is the source of the listing and display the following disclosure/disclaimer: "The data relating to real estate on this web site comes in part from the Internet Data Exchange program of North Carolina Regional MLS LLC, and is updated as of \_\_\_\_\_ (date/time). All information is deemed reliable but not guaranteed and should be independently verified. All properties are subject to prior sale, change, or withdrawal. Neither listing broker(s) nor [name of IDX Participant's firm] shall be responsible for any typographical errors, misinformation, or misprints, and shall be held totally harmless from any damages arising from reliance upon these data. © 20xx North Carolina Regional MLS LLC" Displays of minimal information (e.g., "thumbnails", text messages, "tweets", etc., of two hundred [200] characters or less) are exempt from this requirement but only when linked directly to a display that includes all required disclosures. For audio delivery of listing content, all required disclosures must be subsequently delivered electronically to the registered consumer performing the property search or linked to through the device's application.

## **Section 10. Participant Control and Branding:**

Any website that displays any portion of the IDX Database must be under the actual and apparent control of a single Participant who is an IDX Participant and must be advertised as that IDX Participant's web site. Actual control means that the IDX Participant has either built the web site for its own use with internal resources or obtained technology for the web site under an agreement with a third party that provides the IDX Participant final say over how the web site is operated. Apparent control means that a reasonable consumer viewing the site would conclude that it is under the control of the IDX Participant. The Service interprets the following as evidence of apparent control: that the IDX Participant's branding is more prominent than that of any other entity and that the domain name and branding on the site distinguish the IDX Participant from non-participating offices in the same firm and from other franchisees of the same franchise, if applicable. The IDX Participant shall include firm branding on any page of its web site displaying any portion of the IDX Database or where visitors may initiate a search that may display any portion of the IDX Database, including pages framed by an Affiliated Subscriber's web site. The Participant's branding shall appear at the top of the page and shall consist at a minimum of the brokerage firm's full name with all text displayed at least 10 points high, and with a hyperlink from the broker's name or logo to the broker's home page. Brokerage firm name here means the full name of the firm as registered with the Service (e.g., "Century 21" or "RE/MAX" is not enough; it must include the entire firm name). In the case of multi-office firms, the branding must be displayed in such a way as to make it clear to a reasonable consumer that it is the Service's participating office(s) that provide the data for the web-site.

## **Section 11 Internet Data Exchange (IDX)**

### **Section 11.1.1**

Intent to Establish IDX. Participants must notify the MLS of their intention to display IDX information and must give the MLS direct access for purposes of monitoring/ensuring compliance with applicable rules and policies.

### **Section 11.1.2**

MLS participants may not use IDX-provided listings for any purpose other than display as provided for in these rules. This does not require Participants to prevent indexing of IDX listings by recognized search engines.

### **Section 11.1.3**

Listings, including property addresses, can be included in IDX displays except where a seller has directed their listing brokers to withhold their listing or the listing's property address from all display on the Internet (including, but not limited to, publicly accessible websites or VOWs) or other electronic forms of display or distribution.

#### **Section 11.1.4**

Participants may select the listings they choose to display through IDX based only on objective criteria including, but not limited to, factors such as geography or location ("uptown," "downtown," etc.), list price, type of property (e.g., condominiums, cooperatives, single-family detached, multi-family), or type of listing (e.g., exclusive right-to-sell or exclusive agency). Selection of listings displayed through IDX must be independently made by each participant. If an IDX Participant displays less than all the records in the IDX Database, the Participant's web site must include a disclosure to consumers of the basis upon which listings are excluded.

#### **Section 11.1.5**

Except as provided elsewhere in the IDX policy and these rules and regulations, an IDX site or a participant or user operating an IDX site or displaying IDX information as otherwise permitted may not distribute, provide, or make any portion of the MLS database available to any person or entity. The Service will assess a fine for each such disclosure, not to exceed \$5,000; this fine is not in lieu of any other remedies that may be available to the Service at law.

#### **Section 11.1.6**

Any IDX display controlled by a participant or subscriber that:

- a. Allows third-parties to write comments or reviews about listings or displays a hyperlink to such comments or reviews in immediate conjunction with listings, or,
- b. Displays an automated estimate of the market value of the listing (or hyperlink to such estimate) in immediate conjunction with the listing, either or both of those features shall be disabled or discontinued for the seller's listings at the request of the seller. The listing broker or agent shall communicate to the MLS that the seller has elected to have one or both features disabled or discontinued on all displays controlled by participants. Except for the foregoing and subject to paragraph 9, a participant's IDX display may communicate the participant's professional judgment concerning any listing. Nothing shall prevent an IDX display from notifying its customers that a feature has been disabled at the request of the seller.

### **Section 12.1 Security Protection**

Participants are required to employ appropriate security protection such as firewalls on their websites and displays, if any security measures required may not be greater than those employed by the MLS.

#### **Section 12.1.2 Audit Trail**

The IDX Participant shall maintain for a period of six months an audit trail of consumer activity on the Participant's website and make that information available to the Service if the Service believes the Participant's IDX site has caused or permitted a breach in the security of the data or a violation of Rules related to use by consumers.

### **Section 13 Suspicious Activity Reported**

If an IDX Participant suspects “scraping” of the data or any other wrongful activity has occurred, the Participant must report the suspicion and any evidence to the Service immediately for investigation and action.

### **Section 14 Compliance with Rules**

An IDX Participant must make changes to an Internet site necessary to cure a violation of these Rules within three business days of notice from the Service of the violation.

### **Section 15 Co-Mingling**

The IDX Database may be co-mingled only with listing data content from other multiple listing services; any other kind of listing content must be accessed via a separate search on other pages of the Participant’s web site. “Co-mingling” is the provision of the ability for a visitor to the site to execute a single search that searches any portion of the IDX Database at the same time it searches listing data from any other source; or the display on a single web page of any portion of the IDX Database and listing data from any other source. Displays of minimal information (e.g., “thumbnails,” text messages, “tweets,” etc., of two hundred [200] characters or less) are exempt from this requirement but only when linked directly to a display that includes all required disclosures. For audio delivery of listing content, all required disclosures must be subsequently delivered electronically to the registered consumer performing the property search or linked to through the device’s application.

### **Section 16 Third Party Contractors**

Any IDX Participant using a third party to develop or design its web site must have a written agreement with the Service and that third party in the form prescribed by Service.

### **Section 17 Non-principal brokers and sales licensees affiliated with IDX participants**

**Non-principal brokers and sales licensees affiliated with IDX participants** may display information available through IDX on their own websites subject to their participant’s consent and control and the requirements of state law and/or regulation. Non-principal licensee web sites may display IDX listings only subject to an agreement prescribed by the Service among the Service, the IDX Participant with whom/which the non-principal licensee is affiliated, and the IDX web site vendor. All such displays are subject to these rules, including without limitation, rules applicable to IDX Participant control and branding. IDX Participants may operate multiple web sites displaying the IDX Database, each of which meets the requirements of these rules applicable to Participant control and branding, but which give the appearance of being web sites jointly branded by the IDX Participant and one or more of its non-principal licensees.

## **Section 18 Licensee Sites**

All non-principal licensee web sites must 'frame' or 'gateway' to the IDX Participant's web site to display IDX listings. Affiliated Subscribers' sites may frame the IDX Participant's site only subject to an agreement prescribed by the Service among the IDX Participant, the Affiliated Subscriber, the IDX site vendor, and the Service; and all such displays are subject to these Rules, including without limitation Section 11.

## **Section 19 Limited Use Statement; End-user Licensing Agreement**

Any IDX Participant's web site displaying another Participant's listing shall indicate that it is provided exclusively for consumers' personal, non-commercial use and may not be used for any purpose other than to identify prospective properties they may be interested in purchasing. Before displaying any of the IDX Database, the IDX Participant's web site must require a visitor to agree to an end-user license agreement in the form prescribed by the Service, if any.

## **Section 20 Costs paid by Participant**

Costs incurred by the Service in providing the IDX Database and other IDX Services to a Participant, its Subscriber Affiliates, or its vendor, shall be paid by the Participant. The Service's Board of Managers may amend the fees the Service charges, if any, for IDX Services in its sole discretion upon notice to Participants.

## Exhibit 5 Working With Office Exclusive Listings in NCRMLS

**(1) NCRMLS Service:** North Carolina Regional MLS, LLC ("**NCRMLS**") maintains a multiple listing service (MLS) database for the benefit of its participants and subscribers. NCRMLS rules require participants to enter listings taken on exclusive right to sell contracts or exclusive agency forms in the MLS database. Benefits of entry in the NCRMLS database may include:

- Your listing is accessible to thousands of real estate brokers in the NCRMLS market who can assist in the sale of your property
- NCRMLS property exposure may help to sell your property at the best price
- Real estate brokers are able to display your listing on more than 1,000 public websites (if permitted by Seller) that potential buyers use to search for properties (BOM 6/25/24)

**(2) Seller Acknowledgements:** Seller acknowledges the following:

The listing broker/agent has fully informed me of the benefits available to me via NCRMLS.

- My property will **not** be visible via the MLS database to other MLS participants and subscribers who are searching for available properties.
- My property will **not** be included in NCRMLS's distribution of for sale properties to real estate websites (such as Zillow, Realtor.com, Homes.com, etc.) that are used by the general public to search for properties for sale.
- My property will not have showing appointments scheduled through NCRMLS's showing services that notify Sellers of showing requests and gathers showing feedback for sellers (when it is provided).
- I am fully aware that I am entitled to have my property entered into the MLS database and that entry of my property can only be withheld from the MLS at my written request.

**NOTE:** If Public Marketing occurs, this will result in the listing being placed as Active in the MLS. Public marketing includes, but is not limited to, flyers displayed in windows, yard signs, digital marketing on public-facing websites, brokerage website displays, social media, digital communications marketing (email blasts), multi-brokerage listing sharing networks, and applications available to the general public.

By signing below, Seller(s) certifies that Seller has read and understands this form, and Agent and Broker certify that they have described the benefits of the NCRMLS service to Seller.

Seller: \_\_\_\_\_//\_\_\_\_\_//\_\_\_\_\_

Signature

Print Name

Date

Seller: \_\_\_\_\_//\_\_\_\_\_//\_\_\_\_\_

Signature

Print Name

Date

Agent: \_\_\_\_\_//\_\_\_\_\_//\_\_\_\_\_

Signature

Print Name

Date

Broker: \_\_\_\_\_//\_\_\_\_\_//\_\_\_\_\_

Signature

Print Name

Date

REV. 3/25/20

## Exhibit 6 Residential Square Footage Guidelines

### Introduction

It is often said that the three most important factors in making a home buying decision are "location," "location," and "location." Other than "location," the single most-important factor is probably the size or "square footage" of the home. Not only is it an indicator of whether a home will meet a homebuyer's space needs, but it also affords a convenient (though not always accurate) method for the buyer to estimate the value of the home and compare it with other properties.

Although real estate agents are not required by the Real Estate License Law or Real Estate Commission rules to report the square footage of properties offered for sale (or rent), when they do report square footage, it is essential that the information they give prospective purchasers be accurate. At a minimum, information concerning square footage should include the amount of living area in the dwelling. The following guidelines and accompanying illustrations are designed to assist real estate brokers and salespersons in measuring, calculating and reporting (both orally and in writing) the living area contained in detached and attached single-family residential buildings. When reporting square footage, real estate agents should carefully follow these Guidelines or any other standards that are comparable to them, including those approved by the American National Standards Institute, Inc. (ANSI) which are recognized by the North Carolina Real Estate Commission as comparable standards. \* Agents should be prepared to identify, when requested, the standard used.

### Living Area Criteria

Living area (sometimes referred to as "heated living area" or "heated square footage") is space that is intended for human occupancy and is:

Heated by a conventional heating system or systems (forced air, radiant, solar, etc.) that are permanently installed in the dwelling - not a portable heater (NCREC, 02/28/23) or "fireplace" - which generates heat sufficient to make the space suitable for year-round occupancy;

Finished, with walls, floors and ceilings of materials generally accepted for interior construction (e.g., painted drywall/sheet rock or paneled walls, carpeted or hardwood flooring, etc.) and with a ceiling height of at least seven feet, except under beams, ducts, etc. where the height must be at least six feet four inches [Note: In rooms with sloped ceilings (e.g., finished attics, bonus

Living Area Criteria (continued)

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rooms, etc.) you may also include as living area the portion of the room with a ceiling height of at least five feet if at least one-half of the finished area of the room has a ceiling height of at least seven feet.]; and

Directly accessible from other living area (through a door or by a heated hallway or stairway).

Real estate appraisers and lenders generally adhere to more detailed criteria in arriving at the living area or "gross living area" of residential dwellings. This normally includes distinguishing "above-grade" from "below-grade" area, which is also required by many multiple listing services. "Above-Grade" is defined as space on any level of a dwelling which has living area and no earth adjacent to any exterior wall on that level. "Below-Grade" is space on any level which has living area, is accessible by interior stairs, and has earth adjacent to any exterior wall on that level. If earth is adjacent to any portion of a wall, the entire level is considered "below-grade." Space that is "at" or "on grade" is considered "above-grade."

While real estate agents are encouraged to provide the most complete information available about properties offered for sale, the Guidelines recognize that the separate reporting of "above-grade" and "below-grade" area can be impractical in the advertising and marketing of homes. For this reason, real estate agents are permitted under these Guidelines to report square footage of the dwelling as the total "living area" without a separate distinction between "above-grade" and "below-grade" areas. However, to help avoid confusion and concern, agents should alert purchasers and sellers that the appraisal report may reflect differences in the way living area is defined and described by the lender, appraiser, and the North Carolina Building Code which could affect the amount of living area reported.

Determining whether an area is considered living area can sometimes be confusing. Finished rooms used for general living (living room, dining room, kitchen, den, bedrooms, etc.) are normally included in living area. For other areas in the dwelling, the determination may not be so easy. *For example, the following areas are considered **living area** if they meet the criteria (i.e., heated, finished, directly accessible from living area):*

Attic, but note in the listing data that the space is located in an attic ([Fig. 2](#)).

[Note: If the ceiling is sloped, remember to apply the "ceiling height" criteria.]

## Living Area Criteria (continued)

**Basement** (or "Below-Grade"), but note in the listing data that the space is located in a basement or "below-grade" ([Fig. 1](#)). [Note: For reporting purposes, a "basement" is defined as an area below the entry level of the dwelling which is accessible by a full flight of stairs and has earth adjacent to some portion of at least one wall above the floor level.]

**Bay Window**, if it has a floor, a ceiling height of at least seven feet, and otherwise meets the criteria for living area ([Fig. 2](#)).

**Bonus Room** (e.g., Finished Room over Garage) ([Fig. 3](#)). [Note: If the ceiling is sloped, remember to apply the "ceiling height" criteria.]

**Breezeway** (enclosed).

**Chimney**, if the chimney base is inside living area. If the chimney base is outside the living area but the hearth is in the living area, include the hearth in the living area but not the chimney base ([Fig. 1](#)).

**Closets**, if they are a functional part of the living area.

**Dormers** ([Fig. 5](#)).

**Furnace (Mechanical) Room** Also, in order to avoid excessive detail, if the furnace, water heater, etc. is located in a small closet in the living area, include it in living area even if it does not meet other living area criteria ([Fig. 4](#)).

**Hallways**, if they are a functional part of the living area.

**Laundry Room/Area** ([Fig. 6](#)).

**Office** ([Fig. 1](#)).

**Stairs**, if they meet the criteria and connect to living area ([Fig. 1](#), [2](#), [3](#), [4](#), [5](#), [6](#)). Include the stairway with the area from which it descends, **not to exceed the area of the opening in the floor**. If the opening for the stairway exceeds the length and width of the stairway, deduct the excess open space from the upper level area. Include as part of the lower level area the space beneath the stairway, regardless of its ceiling height.

## Living Area Criteria (continued)

### **Storage Room** ([Fig. 6](#)).

Note in the listing data and advise purchasers of any space that does not meet the criteria for living area, but which contributes to the value of the dwelling; for example, unfinished

basements, unfinished attics (with permanent stairs), unfinished bonus rooms, shops, decks, balconies, porches, garages and carports.

### **Helpful Hints**

Concealed in the walls of nearly all residential construction are pipes, ducts, chases, returns, etc. necessary to support the structure's mechanical systems. Although they may occupy living area, to avoid excessive detail, do not deduct the space from the living area.

When measuring, and reporting the living area of homes, be alert to any remodeling, room additions (e.g., an enclosed porch) or other structural modifications to assure that the space meets all the criteria for living area. **Pay particular attention to the heating criteria, because the heating system for the original structure may not be adequate for the increased square footage.** Although agents are not required to determine the adequacy of heating systems, they should at least note whether there are heat vents, radiators or other heat outlets in the room before deciding whether to include space as living area.

When an area that is not part of the living area (e.g., a garage) shares a common wall with the living area, treat the common wall as the exterior wall for the living area; therefore, the measurements for the living area will include the thickness of the common wall, and the measurements for the other area will not.

Interior space that is open from the floor of one level to the ceiling of the next higher level is included in the square footage for the lower level only. However, any area occupied by interior balconies, lofts, etc. on the upper level or stairs that extend to the upper level is included in the square footage for the upper level.

## Measurements

The amount of living area and "other area" in dwellings is based upon **exterior measurements**. A one hundred-foot-long tape measure is recommended for use in measuring the exterior of dwellings, and a thirty-foot retractable tape for measuring interior and hard-to-reach spaces. A tape measure that indicates linear footage in "tenths of a foot" will greatly simplify your calculations. For best results, take a partner to assist you in measuring. But if you do not have someone to assist you, a screwdriver or other sharp tool can be used to secure the tape measure to the ground.

Begin at one corner of the dwelling and proceed with measuring each exterior wall. **Round off your measurements to the nearest inch** (or tenth-of-a-foot if your tape indicates footage in that manner). Make a sketch of the structure. Write down each measurement as you go and record it on your sketch. A clipboard and graph paper are helpful in sketching the dwelling and recording the measurements. Measure living area and "other area," but identify them separately on your sketch. Look for offsets (portions of walls that "jut out"), and adjust for any "overlap" of exterior walls ([Fig. 3](#)) or "overhang" in upper levels ( [Fig. 5](#)).

When you cannot measure an exterior surface (such as in the case of attics and below-grade areas), measure the perimeter walls of the area from the inside of the dwelling. Remember to add six inches for each exterior wall and interior wall that you encounter in order to arrive at the exterior dimensions (Fig. [2](#), [3](#), [4](#), [6](#)).

Measure all sides of the dwelling, making sure that the overall lengths of the front and rear sides are equal, as well as the ends. Then inspect the interior of the dwelling to identify spaces which cannot be included in living area. You may also find it helpful to take several photographs of the dwelling for later use when you return to your office.

### Calculating Square Footage

Calculate the living area (and other area) by multiplying the length times the width of each rectangular space. Then add your subtotals and round off your figure for total square footage to the nearest square foot. Double-check your calculations. When in doubt, recheck them and, if necessary, re-measure the house.

|              |                |
|--------------|----------------|
| 1" = .10 ft. | 7" = .60 ft.   |
| 2" = .20 ft. | 8" = .70 ft.   |
| 3" = .25 ft. | 9" = .75 ft.   |
| 4" = .30 ft. | 10" = .80 ft.  |
| 5" = .40 ft. | 11" = .90 ft.  |
| 6" = .50 ft. | 12" = 1.00 ft. |

### Attached Dwellings

When measuring an "attached" single-family home (e.g., townhouse, duplex, condominium, etc.), use the same techniques just described. If there is a common wall, measure to the inside surface of the wall and add six inches. [Note: In the case of [condominiums](#), do not include the thickness of exterior or common walls.] Do not include any "common areas" (exterior hallways, stairways, etc.) in your calculations.

### Proposed Construction

For proposed construction, your square footage calculations will be based upon dimensions described in blueprints and building plans. When reporting the projected square footage, be careful to disclose that you have calculated the square footage based upon plan dimensions. Therefore, the square footage may differ in the completed structure. Do not rely on any calculations printed on the plans.

### Agents' Responsibilities

Real estate agents are expected to be able to accurately calculate the square footage of most dwellings. When reporting square footage, whether to a party to a real estate transaction, another real estate agent, or others, a real estate agent is expected to provide accurate square footage information that was compiled using these Guidelines or comparable standards. While an agent is expected to use reasonable skill, care and diligence when calculating square footage, it should be noted that the Commission does not expect absolute perfection. Because all properties are unique and no guidelines can anticipate every possibility, minor discrepancies in deriving

Agents' Responsibilities (continued)

square footages are not considered by the Commission to constitute negligence on the part of the agent. Minor variations in tape readings and small differences in rounding off or conversion from inches to decimals, when multiplied over distances, will cause reasonable discrepancies between two competent measurements of the same dwelling. In addition to differences due to minor variations in measurement and calculation, discrepancies between measurements may also be attributable to reasonable differences in interpretation. For instance, two agents might reasonably differ about whether an addition to a dwelling is sufficiently finished under these Guidelines to be included within the measured living area. Differences which are based upon an agent's thoughtful judgment reasonably founded on these or other similar guidelines will not be considered by the Commission to constitute error on the agent's part. Deviations in calculated square footage of less than five percent will seldom be cause for concern.

As a rule, the most reliable way for an agent to obtain accurate square footage data is by personally measuring the dwelling unit and calculating the square footage. It is especially recommended that listing agents use this approach for dwellings that are not particularly unusual or complex in their design.

As an alternative to personally measuring a dwelling and calculating its square footage, an agent may rely on the square footage reported by other persons when it is reasonable under the circumstances to do so. Generally speaking, an agent working with a buyer (either as a buyer's agent or as a seller's agent) may rely on the listing agent's square footage representations except in those unusual instances when there is an error in the reported square footage that should be obvious to a reasonably prudent agent. For example, a buyer's agent would not be expected to notice that a house advertised as containing 2200 square feet of living area in fact contained only 2000 square feet. On the other hand, that same agent, under most Agents'

#### Responsibilities (continued)

circumstances, would be expected to realize that a house described as containing 3200 square feet contained only 2300 square feet of living area. If there is such a "red flag" regarding the reported square footage, the agent working with the buyer should promptly point out the suspected error to the buyer and the listing agent. The listing agent should then verify the square footage and correct any error in the information reported.

It is also appropriate for an agent to rely upon measurements and calculations performed by other professionals with greater expertise in determining square footage. A new agent who may be unsure of his or her own calculations should seek guidance from a more experienced agent. As the new agent gains experience and confidence, he or she will become less reliant on the assistance of others. To ensure accuracy of the square footage they report; even experienced

agents may wish to rely upon a competent state-licensed or state-certified appraiser or another agent with greater expertise in determining square footage. For example, an agent might be confronted with an unusual measurement problem or a dwelling of complex design. The house described in Figure 8 in these Guidelines is such a property. When an agent relies upon measurements and calculations personally performed by a competent appraiser or a more expert agent, the appraiser or agent must use these Guidelines or other comparable standards and the square footage reported must be specifically determined in connection with the current transaction. An agent who relies on another's measurement would still be expected to recognize an obvious error in the reported square footage and to alert any interested parties.

Some sources of square footage information are by their very nature unreliable. For example, an agent should **not** rely on square footage information determined by the property owner or included in property tax records. An agent should also **not** rely on square footage information included in a listing, appraisal report or survey prepared in connection with an earlier transaction.

In areas where the prevailing practice is to report square footage in the advertising and marketing of homes, agents whose policy is not to calculate and report square footage must disclose this fact to prospective buyer and seller clients before entering agency agreements with them.

### Illustrations

For assistance in calculating and reporting the area of homes, refer to the following illustrations showing the living area shaded. To test your knowledge, an [illustration](#) and blank "[Worksheet](#)" for a home with a more challenging floor plan has also been included. (There is also a [completed](#) "Worksheet" for the Practice Floor Plan.) In reviewing the illustrations, assume that for those homes with basements, attics, etc., the exterior measurements shown have been derived from interior measurements considering walls and partitions. Where there is a common wall between living area and other area, the measurements shown in the illustrations include the thickness of the common wall in living area except in the condominium example where wall thickness is not included. (Institute, n.d.) (Bart T. Bryson, 1999)

\*The following materials were consulted in the development of these Guidelines:



Practice Floor Plan Worksheet

|             |            |          |       |
|-------------|------------|----------|-------|
| Living Area |            |          |       |
| Area        | Dimensions | Subtotal | Total |
|             |            |          |       |
|             |            |          |       |
|             |            |          |       |
|             |            |          |       |
|             |            |          |       |
|             |            |          |       |
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|             |            |          |       |
|             |            |          |       |
|             |            |          |       |
|             |            |          |       |
|             |            |          |       |

Other Area

| Area | Dimensions | Subtotal | Total |
|------|------------|----------|-------|
|      |            |          |       |
|      |            |          |       |
|      |            |          |       |
|      |            |          |       |
|      |            |          |       |
|      |            |          |       |

### Solution For Practice Floor Plan Worksheet

| Living Area             |            |          |       |
|-------------------------|------------|----------|-------|
| Area                    | Dimensions | Subtotal | Total |
| 1 <sup>st</sup> Floor A | 22 x 33    | 726      |       |
| 1 <sup>st</sup> Floor B | 2 x 10     | 20       |       |
| 1 <sup>st</sup> Floor C | 4 x 15     | 60       |       |
| 1 <sup>st</sup> Floor D | 19 x 33    | 627      |       |
| 1 <sup>st</sup> Floor E | 3 x 12     | 36       |       |
| 1 <sup>st</sup> Floor F | 8 x 25     | 200      |       |
| 1 <sup>st</sup> Floor G | 4 x 3      | 12       |       |
| 1 <sup>st</sup> Floor H | 15 x 13    | 195      |       |
| 1 <sup>st</sup> Floor I | 7 x 5      | 35       |       |
| Bay Window J            |            | 12       |       |
| Octagonal Window K      |            | 82       | 2,005 |
| 2 <sup>nd</sup> Floor L | 24 x 12    | 288      |       |
| 2 <sup>nd</sup> Floor M | 3 x 6      | 18       |       |
| 2 <sup>nd</sup> Floor N | 17 x 35    | 595      |       |
| 2 <sup>nd</sup> Floor O | 15 x 6     | 90       |       |
| 2 <sup>nd</sup> Floor P | 15 x 15    | 225      |       |
| 2 <sup>nd</sup> Floor Q | 3 x 7      | 21       | 1,237 |
| Total                   |            |          | 3,242 |
|                         |            |          |       |

Other Area

| Area   | Dimensions | Subtotal | Total |
|--------|------------|----------|-------|
| Garage | 24 x 23    |          | 552   |
|        |            |          |       |
|        |            |          |       |
|        |            |          |       |
|        |            |          |       |
|        |            |          |       |

## Exhibit 7 Definitions

### Definitions and Explanations of Data Fields (currently being redone)

| TERM                   | FLEX Label           | SINGLE FAMILY  |
|------------------------|----------------------|--|
| # of Bedrooms          |                      | <p>Must meet the following criteria:</p> <ol style="list-style-type: none"><li>1. Must be included in the Primary Living Area</li><li>2. At least half the room must have ceiling height of 7 feet</li><li>3. Must have interior and exterior egress (Windows/Doors) that meet regulatory requirement</li><li>4. Must have enough space to accommodate a twin bed</li><li>5. Cannot have more bedrooms than the septic permit allows</li></ol> <p><b>NOTE:</b> Bedrooms not in Primary Living Area should be added to the Separate Living Spaces field. (BOM 4/2/2020)</p> |
|                        |                      |  |
|                        |                      |  |
| Active                 |                      | <b>See Section 2.5</b> The property is available for sale  |
| Addt Quarters Detached | Separate Living Spcs | Separate living quarters. NOTE: Caution should be exercised to determine whether such quarters are permissible under current zoning, whether grandfathered and, if substantially destroyed, whether it could be rebuilt.   |
| Advertising Remarks    | Advertising Remarks  | See Section 1.10   |

| TERM                     | FLEX Label   | SINGLE FAMILY   |
|--------------------------|--|---|
| Agent ID                 | Login Name   | Enter NRDS number of any agent firm chooses   |
| Agent Interest           | Broker Owner:<br>"Yes" or "No"                               | Where agent has an ownership, interest chose "Yes" otherwise, choose "No"   |
| Agent Remarks            | Agent Remarks  | See Section 1.10  |
| Alarm                    | Security System found in Details Tab under Interior Features | Property has a security system. If one is installed but inoperable, place information in a Public Remarks field.  |
| Appliances               |  | Any fixture or personal property appliance that will convey. If any will not convey DO NOT include in this field.   |
| Appt Contact Name        | Appointment Contact Name                                     | Who to contact when scheduling an appointment.  |
| Assoc Information        | HOA="Yes" "No"   | The HOA management company's name. If there is not one, enter "None"  |
| Assoc Management         | HOA Company  | When more than one HOA management company, enter name here.   |
| Assoc Management Phone   | HOA Phone  | Telephone number of the 1 <sup>st</sup> HOA company. If none, enter "None"  |
| Association Fees Include |  | Only select amenities that are INCLUDED the HOA dues such as pool, tennis court, etc. NOTE: Other neighborhood amenities NOT included in HOA dues must be included in the Neighborhood Amenities field. |
| Attic                    | Attic  | Table field that describes the kind of access, if any.  |

| TERM             | FLEX Label       | SINGLE FAMILY  |
|------------------|------------------|--|
| Auction          | Auction          | If the property is subject to an auction agreement with the seller, choose "Yes"   |
| Bathroom - Full  | # Baths - Full   | A bathroom that has a sink, toilet, and shower, tub or shower/tub combination  |
| Bathroom - Half  | # Baths - Half   | A bathroom that has a sink and toilet but No shower, tub or shower/tub combination   |
| Boat slip Length | Boat Slip Length | The distance from the shore end of the boat slip to its terminus at the water. Please consider scanning appropriate documents and attaching them to the listing. Where the slip runs parallel to the shore enter the longer measurement here. <b>NOTE: If subject to a CAMA permit, you might want to scan a copy and attach it to the listing. If subject to a CAMA permit and none exists, you will want to speak to an attorney.</b>        |
| Boat slip Width  | Boat Slip Width  | The distance from the right side of the boat slip to the left side of the boat slip. Please consider scanning appropriate documents and attaching them to the listing. Where the slip runs parallel to the shore enter the shorter measurement here. <b>NOTE: If subject to a CAMA permit, you might want to scan a copy and attach it to the listing. If subject to a CAMA permit and none exists, you will want to speak to an attorney.</b> |
| Bonus Room       | Bonus            | Any room that cannot be described by another choice in the table values  |
| Breakfast Nook   | Breakfast Nook   | A separate room adjacent to or partition-wall area in the kitchen.   |
| Building Style   | Style            | Choose a value that describes the style of the house   |

| TERM                    | FLEX Label              | SINGLE FAMILY   |
|-------------------------|-------------------------|---|
| Buyer Agents            | Buyers Agent            | The cooperating broker who has a signed agency agreement with the buyer   |
| Cable Avail.            | Cable                   | If there is a cable TV connection at the slip, please choose <b>Yes</b> ; otherwise, choose <b>No</b>   |
| Carport Spaces Attached | Attached Carport Spaces | A carport that is joined to the house. Enter a number that explains the number of cars that may be parked under the carport   |
| CDOM                    | Cumulative DOM          | Cumulative Days on Market. The number of days calculated from the listing date until the property status is changed to pending even though the property is listed by multiple firms. CDOM restarts when the status is Cancelled or Expired for > 30 days. |
| City                    | City                    | Select the city matching either the physical or mailing address of the property. If the city is not listed, request that it be added by using this link: <a href="#">New City</a>   |
| Closing Date            |                         | The Date the Sale has been Recorded at the Register of Deeds. Or the Date a Lease or Lease w/ Purchase Option agreement has been executed. (BOM 11/14/19) <b>See Section 2.5</b>  |
| Co-Agent ID             | Co-listing member       | Enter NRDS number of any agent firm chooses   |
| Co-Agent Interest       |                         | Where co-agent has an ownership, interest chose "Yes" otherwise, choose "No"  |
| Coming Soon             | Coming Soon             | <b>See Section 1</b> Where seller has requested a future date to begin the Marketing of the listing. Delaying Marketing up to 30 days from the List date  |



| TERM                    | FLEX Label                 | SINGLE FAMILY  |
|-------------------------|----------------------------|--|
| Co-Office ID            |                            | This field agrees with the co-agent field. It is the office where the co-agent works   |
| Community Complex       |                            | This field describes the PUD, subdivision or general location of the property  |
| Condo-Modular           | Condominium                | A condominium where the dwelling consists of a series of rooms or units (modules) constructed and inspected off-site in accordance with the NC State Building Code, transported to its ultimate site, and assembled on a permanent foundation. See <a href="#">Exhibit 1</a> of the MLS Rules and Regulations for complete instructions about disclosure |
| Condo-Stick built       | Condominium                | A condominium where the construction is stick built as opposed to modular. <b>NOTE:</b> Poured concrete would likely be stick built while concrete units hoisted into position would be modular.   |
| Confirmed Special Asmnt | Special Assessments        | Where the property is encumbered by a Confirmed Special Assessment, you are required to specify the type and amount.   |
| Construction            | New Construction=yes or no | <b>Existing</b> =a previously occupied home; <b>New</b> =a home that has never been occupied; <b>Proposed</b> =no construction has started; Under <b>construction</b> =not locked by the builder   |
| Cooled Areas            |                            | Describes the areas of the house that where ductwork exists to air condition the property. Where a window or through-the-wall air conditioner will remain with the property you may also use this field.   |
| Cooling                 |                            | Describe the air conditioning source   |
| County                  |                            | The county in which the property is located  |

| TERM                          | FLEX Label | SINGLE FAMILY  |
|-------------------------------|------------|--|
| Covered Parking               |            | Parking facility that provides shelter for vehicles  |
| Deed Book                     |            | The county deed book where the current owner's deed is recorded <b>NOTE:</b> Some old deed books have both numbers and letters. The field only accepts numbers. Place the exact deed book reference in a Remark field.     |
| Deed Page                     |            | The page number of the county deed book where the current owner's deed is recorded   |
| Dining Room                   |            | Chose a value that describes the location of the dining room: <b>Formal</b> indicates that it is a separate room with at least three walls; <b>Kitchen</b> indicates that there is no formal dining room                   |
| Dining Room Type-Combination  |            | A room for dining that adjoins any other room and that has direct access to the kitchen.   |
| Direction                     |            | A direction that appears before the name of the street, such as " <b>South</b> 17th Street" The street name is 17th but the <b>modifier</b> is "South"   |
| Directions to Property        |            | Start from a point on a map and describe the direction you are traveling (north, south, east, west); then the turns would be described as "turn right" or "turn left". It is not sufficient to say use "Google or GPS" it. |
| DOM                           |            | <b>Days on Market</b> calculated by subtracting the listing date from the pending date. MLS adds one day from the date of the listing agreement until the property status= Pending.  |
| Due Diligence Period End Date |            | The date in the contract except where the status is not an exact date, but triggered by an event, such as "...14 days after Lienholders' Approval", enter any future date. When the MLS reminds you of the                 |

| TERM                             | FLEX Label | SINGLE FAMILY  |
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|                                  |            | approaching DDP End Date, revise it again to reflect another future date. Revise the listing to the correct date upon the event occurrence.  |
| Duplicate Listings               |            | Multiple listings that contain the same property address OR Tax Identifier number and are entered into the service as a Parent/Child Listing. (BOM 11/14/19)   |
| Duty Agent                       |            | A confidential data field that may only be viewed with in the firm   |
| Duty Agent Information           |            | A confidential data field that may only be viewed with in the firm   |
| Eff.Average Square Footage       |            | <b>Eff. = Efficiency:</b> a small apartment consisting of one room that includes kitchen facilities and a separate bathroom  |
| Enclosed Porch                   |            | A porch with walls.  |
| Environmental Hazard             |            | Match the Residential Property Disclosure. Where the owner has indicated <b>No Representations</b> , all existing hazards must be noted.   |
| Exclusive Agency                 |            | <b>See Section 1</b><br><br>The Exclusive Agency listing means a contractual agreement between the seller(s) and the listing Participant that grants the Participant exclusive authorization to market the property to the public as the seller's agent, but also reserves to the seller(s) the general right to sell the property on an unlimited or restrictive basis. |
| Exclusive Agency Limited Service |            | <b>See Section 1.2.1</b> and Exclusive Agency above  |

| TERM  | FLEX Label | SINGLE FAMILY   |
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| Exclusive Agency<br>MLS Only                            |            | <b>See Section 1.2.2</b> and Exclusive Agency above   |
| Exclusive Right to Lease                                |            | The property is subject to an agreement with the seller to either list the property for lease or an agreement to procure the tenant.  |
| Exclusive Right To Sell Limited Service                 |            | <b>See Section 1.2.1</b> and Exclusive Right to Sell (below)  |
| Exclusive Right to Sell with Reservations               |            | The exclusive right-to-sell listing with Reservations is identical to the Exclusive Right to Sell (below) except the seller has specified within the listing agreement that if the property is sold to a particular buyer(s) then the seller is NOT obligated to pay a fee to the listing broker. <b>Cooperating brokers should always call the listing broker to discover which buyer(s) are "reserved."</b> |
| Exclusive Right To Sell MLS Entry Only                  |            | <b>See MLS Rule 1.2.2</b> and Exclusive Right To Sell (above)   |
| Exclusive Right To Sell (MLS Label: Excl Right to Sell) |            | The Exclusive Right-to-Sell listing means a contractual agreement between the seller(s) and listing Participant that grants the Participant exclusive authorization to market the property to the public as the seller's agent.   |
| Existing  |            | A construction field value where the property has been previously occupied  |
| Expiration Date   |            | Ending date on the listing contract   |
| Expired   |            | See Section 2.5   |

| TERM                     | FLEX Label | SINGLE FAMILY   |
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| Exterior Elevation Photo |            | <b>See Section 1</b> and <a href="#">Exhibit 3</a> The primary photo must be an exterior elevation view of the property and flagged as such in Flex (BOM 6/23/17)   |
| Exterior Finish          |            | Choose values that describe the exterior finish of the house  |
| Extras                   |            | Choose values that describe amenities   |
| Family Room/Den          |            | A room separate from a formal living room intended for informal living  |
| Fencing                  |            | The disclosure of the type of fencing does NOT indicate ownership. Fencing which encloses a property fully or partially only indicates the fact that there is a fence. Brokers should be careful to distinguish this fact when making a representation to a potential buyer. Buyers and sellers should be encouraged to have a property surveyed to determine if there are ANY encroachments. |
| Fin Room Over Garage     |            | A room over a garage that meets the definition for a finished room under the Square Footage Guidelines  |
| Fireplaces               |            | Enter the number of fireplaces. When the listing agency is aware that one or more are non-working, an appropriate disclosure should be made in Public Remarks   |
| Fixtures Exception       |            | Enter fixtures the Seller will NOT convey.  |
| Flooring                 |            | Choose a value(s) which describes the type of flooring found in the house   |
| Florida Room             |            | A room where the majority of the walls are glass.   |

| TERM                       | FLEX Label | SINGLE FAMILY  |
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| Foyer                      |            | Do NOT include a foyer in room count (BOM 10/27/16) The primary entry area described by length and breadth.  |
| Fractional Ownership       |            | Fractional ownership simply means the division of any asset into portions or shares. Title to the property by deed can be legally divided into shares. In certain instances, this is done by creating a "mezzanine structure", i.e., creating a company which owns the property then allowing multiple owners or investors to own shares in the company. Those shares can then be purchased and owned by more than one individual. The reasons for a "mezzanine structure" can vary. Two common reasons are to allow transfer of shares without the need to reflect changes on the title or deed to the property, and for tax benefits. (distinguished from timeshare which is use of a unit of real property for a stated period [see Timeshare]) |
| Fuel Tank                  |            | An owned or leased container of either oil, propane or gasoline  |
| Fully Furnished            |            | This indicates that the real property has furniture and kitchen items (pots, pans, utensils, cutlery, dishes, etc.). It also indicates that the furnishings are included in the purchase price. To include them in the purchase price consult an attorney.   |
| Game Room                  |            | A room designed or used for large item amusements (pool table, air hockey, etc).   |
| Garage (#) Spaces Attached |            | Identify the number of cars that may be parked   |

| TERM                             | FLEX Label | SINGLE FAMILY   |
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| Garage Apartment                 |            | A separate unit that is legally permitted containing at least an efficiency unit. Caution must be exercised to discover whether it is grandfathered and, if destroyed entirely or partially, whether it may be rebuilt.   |
| Great Room                       |            | The term great room denotes a room space within an abode which combines the specific functions of several more traditional rooms (e.g., the family room, the living room, kitchen, dining, study, etc.) into one unified space.   |
| Gross Annual Income              |            | Total income before any expenses  |
| Heat Source                      |            | Identify the types of fuel used to heat the house.  |
| Heated Areas                     |            | Either Living Quarters and/or Other   |
| Heated SqFt                      |            | Measure, calculate and disclose per MLS adopted NCREC Residential Square Footage Guidelines   |
| High Speed Avail.                |            | If there is a high-speed cable connection at the boat slip, please choose Yes; otherwise, choose No   |
| Historically Designated Property |            | Real property that has been designated as such and has been identified by or is on a registry of an entity such as: <b>National Register of Historic Places, Preservation NC, NC Office of Archives and History</b> , or a municipality, etc. When a property is designated as such, the listing broker must include a document which provides specific information for dissemination to cooperating brokers. (BOM 1/19/17) |
| Historic District                |            | A historically significant area that has been designated as such by a municipality, county, state, or by the U. S. government. (BOM 1/19/17)  |

| TERM               | FLEX Label | SINGLE FAMILY   |
|--------------------|------------|---|
| Hold               |            | The listing contract remains in force between the listing broker and the seller but is off market temporarily. (BOM 2/6/2020)<br><br>(DOM Continues Count) (BOM 11/14/2019)   |
| Home Office        |            | An area which an occupant may use for business purposes. This field does NOT indicate that the current zoning permits the resident to conduct business at this location.  |
| Home Theatre       |            | A wired and/or designed room enhancing the experience of watching movies, TV, etc.  |
| IDX                |            | Internet Data Exchange: By checking "Yes" in the box, the Participant is disclosing that the seller has authorized the listing to be displayed on the Internet and the MLS Participant is granting authority to other brokers to advertise the listing on the Internet pursuant to the MLS Rules. |
| Income Producing   |            | If the leased property produces a positive cash flow (income minus expenses), choose Y  |
| Keeping Room       |            | A room in certain southern styled houses where guests are greeted and kept.   |
| KeyBox on Property |            | <b>Yes</b> , means a KeyBox is on the property; No means, there is no KeyBox.   |
| KeyBox Serial #    |            | A numeric code assigned to a KeyBox   |
| Kitchen            |            | A room where meals are prepared.  |
| Land Dimensions    |            | The first dimension should be the street dimension. Please add the remaining lines in a clockwise manner. Please show as many line lengths as possible  |



| TERM  | FLEX Label | SINGLE FAMILY  |
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| Laundry Room  |            | If it is included in the rooms count, it must be identified in the Additional Rooms field.   |
| Leased/Rented (status)  |            | This status should be used to indicate that a rental property is now leased (rented).  |
| Legal Description   |            | Deed book and page number; plat book, page and lot number. If metes and bounds, attach document to listing and indicate: "Document Attached"   |
| Lender Conditions   |            | Choose the appropriate value: Potential Short Sale, Corporate Owned, Neither   |
| Levels  |            | Enter an appropriate number such as: 1, 1.5, 2, 2.5, etc. EXAMPLE: A "cape code" style house is a 1.5. For condominiums, you will indicate the "floor" it is one, such as "4" for fourth floor, and if the condominium has more than one level within it, then this field would indicate the number of levels. |
| Library Room  |            | A room with built-in shelving for books  |
| Listing Date  |            | The effective date of the listing agreement  |
| Listing Price   |            | Full gross listing price.  |
| Living Room   |            | A formal room distinguished from a great room  |
| Location  |            | Choose up to 6 entries.  |
| Lot Dimensions<br>How is this different from Land Dimensions? |            | Please enter with numbers then "x" starting with the right corner of the lot at the street; going clockwise around the property. The first numbers would be the street frontage. Example: 135x90x143x95-where 135 is the street frontage; 90 left lot line.  |
| Lot Size  |            | Expressed as either acres or square footage  |

| TERM  | FLEX Label | SINGLE FAMILY  |
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| Lot Water Features  |            | Choose appropriate value if applicable. NOTE: Ocean Front means that the building fronts on the beach.   |
| Manufactured  |            | See <a href="#">Exhibit 1</a> of the MLS Rules and Regulations for complete instructions about disclosure  |
| Manufactured Type and Serial Number 1 and Serial Number 2 |            | Double-Wide, Single-Wide; Other; Once the "type" is completed, complete Serial Number 1 for Single-Wide and both Serial Number 1 and Serial Number 2 for Double-Wide.  |
| Marketing City  |            | This field may be used to indicate an incorporated or unincorporated area that is different from the US Postal Service's assigned city which is part of the mailing address. Do NOT use this field when completing the OTP&C which requires the mailing address. <b>Example:</b> City of Mailing Address=Hampstead but the property is in Scots Hill area. Marketing City may be Scots Hill. |
| Master Bedroom  |            | Usually the largest bedroom in the home often having a private bathroom  |
| Mo Assoc Fee (Opt)  |            | If there are optional HOA Monthly fees for additional services or access to facilities, place the total amount of monthly <b>optional</b> expense in this field.   |
| Mo Assoc Fee (Req)  |            | The total monthly expense for mandatory HOA fees   |
| Modular Home  |            | A modular home is a dwelling consisting of a series of rooms or units (modules) constructed and inspected off-site in accordance with the NC State Building Code and then transported to its ultimate site and assembled on a permanent foundation. See <a href="#">Exhibit 1</a> of the MLS Rules and Regulations for complete instructions about disclosure                                |

| TERM                   | FLEX Label | SINGLE FAMILY  |
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| Mud Room               |            | A room adjoining an entrance.  |
| Municipal              |            | City, county, town or other legally incorporated entity  |
| Music Room             |            | A room the owner uses to display and use musical instruments   |
| Neighborhood Amenities |            | Only select amenities that are contained within the Neighborhood. Where an HOA is paying for the amenities, please include them under Association Fee Includes field.  |
| Net Operating Income   |            | Gross Annual Income Less Annual Expenses (including depreciation)  |
| New                    |            | See <a href="#">Exhibit 3</a> Where the property has never been occupied, is locked by the builder, and the exterior is complete, change the Construction Status field from <b><i>Under Construction to New</i></b> . If the property has been occupied, use "Existing." |
| Non-Public Remarks     |            | Also, understood as "agent only remarks" which information is for other agents.  |
| Nursery                |            | Describes a room no smaller than 8 X 6 and is usually adjacent to the master bedroom   |
| Off-street Parking     |            | Parking available on street(s) near but not in front of the unit(s)  |
| Office ID              |            | The nine-digit NRDS numbers assigned by NAR to each office   |
| On site well           |            | Indicating that the well is located within the legal description of the property being offered for sale  |

| TERM              | FLEX Label | SINGLE FAMILY  |
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| On-site Parking   |            | Parking area on the property at which the unit(s) is located   |
| On-street Parking |            | Parking available on the street in front of the unit(s)  |
| Owner Name        |            | Full Name (First, Last, Suffix) of the person(s), corporation or legal entity who will sign the deed transferring ownership. When the seller of a property does not hold title, but has a contract to receive title on the property, the Participant must put "Seller not owner of record" in the owner name field. <sup>8</sup>                                   |
| Owner pays        |            | Choose all that apply  |
| Owner Phone       |            | Telephone number of the person(s) when the listing company/agent or eShowings is unavailable   |
| Ownership         |            | Choose the correct field to indicate the length of time the owner has held title.  |
| Ownership Type    |            | Anytime personal property is going to be conveyed, the consumer must clearly understand what they are receiving. Do not use standard real estate forms when conveying personal property. Refer the parties to their own attorney. <b>INVESTIGATE:</b> A boat slip may convey by itself (separately deeded); but slip may also be assigned or not be real property. |
| Pantry            |            | A closet adjacent to the kitchen. If it is larger than 8 X 6, you may include it in the room count <b>but you must identify it in the Additional Room field.</b>   |
| Parking           |            | Enter up to 6 entries.   |

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<sup>8</sup> BOM 09/02/21

| TERM                                 | FLEX Label | SINGLE FAMILY   |
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| Partially Floored                    |            | Attic has some flooring creating storage area   |
| Pending                              |            | The listing is under contract, showings are no longer being sought and backup offers are not being solicited. (BOM 2/6/2020)  |
| Pending with Showings (BOM 11/14/19) |            | The listing is under contract but is still available for showing, and backup offers are being solicited (BOM 2/6/2020)<br>(DOM Continues Count) (BOM 11/14/2019)  |
| Pets Allowed                         |            | The landlord will permit tenants to have pets. NOTE: There may be a deposit required!   |
| Phone Service Avail.                 |            | If there is a land-line phone connection at the slip, please choose Yes; otherwise, choose No   |
| Photos                               |            | Photos may be uploaded to the MLS   |
| PID                                  |            | A number assigned by the county. It may be a geo code.  |
| PIN Number                           |            | A number usually assigned by the county tax office. This number is required for data entry. When the county has not assigned a PIN, enter one random number in the first field.   |
| Playroom                             |            | A large room often adjacent to children's' bedrooms   |
| Pool                                 |            | A swimming pool: In ground and above ground indicate that it exists within the legal description. Community means that it is part of the HOA (see Association Fee Includes). If there is a neighborhood pool where additional fees apply, use the "pool" field under Neighborhood Amenities |
| Possession                           |            | Indicate when the seller will grant possession  |

| TERM                  | FLEX Label | SINGLE FAMILY  |
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| Post Direction        |            | A compass point that appears <b>after</b> the street name field  |
| Potential Short Sale  |            | See Section 5.5  |
| Primary Road Frontage |            | The length of the road in front of the structure   |
| Proposed              |            | Proposed indicates that there is currently no structure on the property. Once construction commences, choose Under Construction.   |
| Public Ad Copy        |            | Field includes in RETS that allows vendors to obtain ad copy for their publication.  |
| Public Remarks        |            | Additional information that appears when the property is displayed on the Internet or printed report(s)  |
| Public Remarks        |            | Public Remarks are used to describe the property and identify anything unusual about the property. Will be sent to IDX, National Websites, and Consumers. No agent or company information such as phone numbers, hyperlinks to websites (unless the hyperlink goes to the HOA, HomeSteps.com; HomePath.com, HUDHomestore.com, homesearch.com and/or Auction.com), Talking Ads, email addresses, open house information, etc. |
| Publish to Internet   |            | When answered Yes--the listing is eligible for IDX, VOW, REALTOR.com and syndication. When answered No--the listing may not be displayed anywhere on the Internet.   |
| Quadraplex            |            | A four-unit multifamily dwelling   |

| TERM            | FLEX Label | SINGLE FAMILY   |
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| REALTOR.com     |            | Yes=the listing will be sent; No=the listing will not be sent   |
| REO             |            | When identified as "Y" the definition will be a lending institution now owns the property (this does NOT apply to relocation or third-party ownership). Lending institutions may own property that has not gone through a foreclosure. Should an agent need to define the ownership to exclude foreclosure, they may use the Non-Public Remarks to identify other types of sales. An example would be: Estate Sale or Trust Sale. When marked, "N" a lending institution does not own the property. This field continues to be mandatory. |
| Road            |            | Choose the appropriate value(s). You may choose up to 4.  |
| Roof            |            | Choose the appropriate value(s). You may choose up to 6.  |
| Room Dimensions |            | Not required for Rentals  |
| Room Size)      |            | When you measure the room, exclude closet area. Enter by length and width rounded to two decimals. (NOTE: Not required for Rentals--see Rental Worksheet)   |
| Rooming House   |            | A residential house converted and properly zoned to permit the landlord to rent individual rooms.   |
| Rooms (#)       |            | The number of rooms must be identified with specific values. <b>NOTE:</b> # of Rooms means the rooms in the primary living area only and shall not include other areas. (BOM 02/07/19) ( <b>EXAMPLE:</b> If the listing shows 10 rooms, the number of bedrooms, the living, dining, kitchen plus the remaining rooms using the Additional Rooms field   |

| TERM                    | FLEX Label | SINGLE FAMILY   |
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|                         |            | must equal that number. You may not say the number of rooms equals 9 but only identify 8 rooms.) Bathrooms and foyers may not be included in the count of the number of rooms.  |
| School District         |            | The school district current to data entry. Caution: Listing data must be kept current. However, where the consumer has identified school district as a deciding factor for purchase, agents should check the information prior to writing an offer. |
| Secondary road Frontage |            | If the lot has multiple adjacent roads, enter the length of the next smaller road after the primary road frontage   |
| Seller Concessions      |            | The amount of money the Seller paid to or on behalf of the Buyer. The HUD Settlement statement must reflect all such moneys.  |
| Seller Home Warranty    |            | Choose "Y" when the seller will pay for a home warranty. In the text box you must enter both the warranty company and the dollar amount.  |
| Septic                  |            | A waste disposal system. Where the septic tank is NOT contained within the legal description appropriate information must be entered the Public Remarks.  |
| Sewing Room             |            | Describes a room that the current owner uses for display and use of sewing equipment.   |
| Shackle Code            |            | The digits which when entered will open the shackle on a KeyBox   |
| Shore Power             |            | If there is an electrical connection at the slip, please choose Yes; otherwise, choose No   |



| TERM                      | FLEX Label | SINGLE FAMILY   |
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| Show Address on Internet  |            | When "Yes" is chosen, the address will display on client reports. When "No" is chosen, the address will not display on client reports.  |
| Show Address on VOW       |            | When "Yes" is chosen, the address will display. When "No" is chosen, the address will not display.  |
| Show Address to Clients   |            | When "Yes" is chosen, the address will display on client reports. When "No" is chosen, the address will not display on client reports.  |
| Show AVM on VOW           |            | When "Yes" is chosen, the VOW may associate an appraisal valuation module near the listing. When "No" is chosen, the VOW may not associate an appraisal valuation module near the listing.  |
| Show Comments on VOW      |            | When "Yes" is chosen, the VOW may allow third party comments to appear near the listing. When "No" is chosen, the VOW may not allow third party comments to appear near the listing.  |
| Showing Instructions      |            | For the Text input: Any special showing instructions: i.e., Do not let cat out of laundry room, dog on chain in rear yard; Tenant occupied--call., etc. [Note: there is a table value field with choices, too.]   |
| Sign on Property          |            | Yes, indicates there is a sign on the property; No indicates there is no sign   |
| Special Flood Hazard Zone |            | If any portion of the real property is located within any Special Flood Hazard Zone, answer Yes. You may place additional clarifying information in the Public or Non-Public remarks, such as: No portion of the improvement (house) is located within the Zone. For more information go to: <a href="http://www.FEMA.gov">www.FEMA.gov</a> |

| TERM              | FLEX Label | SINGLE FAMILY   |
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| Square Feet Range |            | Choose an appropriate range based upon the calculation for heated square footage.   |
| Stick Built       |            | A structure where the builder built "on site" as distinguished from either modular or manufactures. See <a href="#">Exhibit 1</a> of the MLS Rules and Regulations.   |
| Street Name       |            | <b>Only use the US Post Office assigned address.</b> Where none exists, use the tax record (usually only needed for new construction). Care should be exercised in determining whether a compass point precedes the street name, appears after the name (MLS=Post Direction) or is included within the actual name of the street. EXAMPLE: South 17th Street in Wilmington: Name=17th. South=Direction. EXAMPLE: Clancy Drive Northeast, Winnabow NC: Name=Clancy; Post Direction=Northeast |
| Street Number     |            | Place a zero in this field when the U.S. Postal Service has not assigned a street number  |
| Street#-Modifier  |            | Use where street number has a modifier such as 1444-101; Unit number is different and has a separate field. Also, when the street number has not been assigned, enter the lot number in the modifier field.   |
| SubAgent          |            | Where seller has authorized subagency.  |
| Subject to HOA    |            | Choose "Y" if there is an owner's association. If there is, complete the other fields to describe the management company, contact information and the amount of the assessment (dues).  |

| TERM                       | FLEX Label | SINGLE FAMILY  |
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| Substructure               |            | Choose one of the table values to describe the substructure  |
| Suffix                     |            | Address table value describing road, street, lane, etc.  |
| Sunroom                    |            | A room where the majority of the walls are glass.  |
| Tax Assessed Value         |            | County assigned value as of the date of entry. Agents are cautioned against assuming the value displayed is current. Listing agents are encouraged to update their listings when valuations change.  |
| Tax District               |            | A county assigned code by which a portion of the tax is calculated.  |
| Tenant Garage              |            | Tenant Garage - the number of spaces must equal the number of cars that fit within the garage  |
| Tenant Occupied            |            | Check the box in Showing Instructions when a tenant is in possession of the property. Update Showing Instructions as necessary.  |
| Tenant Pays                |            | Choose all that apply  |
| Terms                      |            | Choose up to 6 entries that the seller is willing to accept.   |
| Time Share                 |            | Time Share ownership is a guaranteed use of a unit of real property for a stated period of time over a period of year. See Article 4 of Chapter 93A of the N.C.G.S "North Carolina Time Share Act."  |
| Total City Real Estate Tax |            | Some Cities included in the NCRMLS bill for Real Estate Property Taxes separately from County Real Estate Property Taxes. If your listing is in an area where the City bills for Real Estate Property Taxes separately from County Real Estate Property Taxes, |

| TERM                  | FLEX Label | SINGLE FAMILY  |
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|                       |            | please enter that into the "Total City Real Estate Tax" field.   |
| Townhouse-Modular     |            | A unit in a non-vertically attached, multi-unit complex where the owner of the unit owns in severalty both the unit (including the entire physical structure) and the land on which the unit rests. The common areas are owned by the unit owners' association. <b>See "Modular" for definition.</b>     |
| Townhouse-Stick Built |            | A unit in a non-vertically attached, multi-unit complex where the owner of the unit owns in severalty both the unit (including the entire physical structure) and the land on which the unit rests. The common areas are owned by the unit owners' association. <b>See "Stick Built" for definition.</b> |
| Triplex               |            | A three-unit multifamily dwelling  |
| Type of Slip          |            | Wet = slip is on the water; Dry = slip is NOT on the water.  |
| Under Construction    |            | The property is being built but has not yet been locked (secured) by the builder. See MLS Rules <a href="#">Exhibit 3</a>  |
| Unfin Rm Over Garage  |            | A room over the garage that does not fit the definition of "finished"  |
| Unfurnished           |            | No furniture or other personal property is conveying   |
| Unit #                |            | A part of the street address for condominiums  |
| Vacancy Rate          |            | The percentage of all units or space that is unoccupied or not rented.   |

| TERM                      | FLEX Label | SINGLE FAMILY   |
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| Variable Commission       |            | See MLS Rule 5.10   |
| Water Frontage            |            | The lot line measurement located on the water   |
| Water Supply Available    |            | If there is a water connection at the slip, please choose Yes; otherwise, choose No   |
| Withdrawn                 |            | The listing contract remains in force between the listing broker and the seller but is not expected to return to market. (BOM 2/6/2020) NOTE: The status of a withdrawn listing changes to Expired on the Expiration Date. (DOM Stops Count) BOM (11/14/2019) |
| Workshop                  |            | A room that is at least 8 X 6.  |
| Year Built                |            | Usually taken from the tax data except in the case of property where the Construction Status=New or Proposed. It may not be the same year the certificate of occupancy is granted. <b>See MLS Rules Exhibit 3.</b>  |
| Year of Financial Figures |            | Fiscal year from which the financial figures are supplied   |
| Zip Code                  |            | Assigned by US Postal Services to the property's mailing address  |
| Zoning Authority          |            | The municipality that controls zoning on the property. Agents are reminded that other municipalities may exercise extra territorial jurisdiction.   |
| Zoning Code               |            | The municipality that controls zoning, assigns codes to describe what is permitted, such as, R-15 means a residential zoning that permits 15 units per acre. Consult each municipality for the interpretation of each code.                                   |

| TERM | FLEX Label | SINGLE FAMILY  |
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|      |            | <b>Deeded</b> = Deeded boat slips convey similar to most other real property. The boat slip can be purchased without other property being attached. For reference, most deeded slips typically are assessed an individual property tax invoice. (deeded slip examples: Harbour Village Marina in Hampstead, SeaPath Yacht Club, Inlet Watch Yacht Club, Masonboro Yacht Club, South Harbour Village Marina in Southport.   |
|      |            | <b>Assigned</b> = slip ownership is typically associated with a community dock that has boat slips assigned to each lot or residence in the neighborhood. Slips are typically attached to a master parcel (lot). The boat slip USUALLY has to convey simultaneously when the master property is sold. The boat slip typically has a combined deed with the master property and the deed specifies which slip number is owned by the lot owner. (Assigned slip example: Gray Gables and Edgewater communities off Airlie Road, *Turtle Hall, *Charleston Landing at Windy Hills) *unless the property has its own private pier and dock |
|      |            | <b>Certificate</b> = Ownership is in the form of a "Certificate of Membership" rather than a deed. The Membership Certificate specifies which boat slip the holder is entitled to use. The member may typically sell the certificate to another party or back to the Membership at Large, which in effect transfers or conveys the slip to another party. (Membership Certificate boat slip examples: Bradley Creek Marina & Boataminium, Atlantic Yacht Club) Membership Certificates are not considered real property although they control the use of the boat slip.  |

| TERM | FLEX Label | SINGLE FAMILY  |
|------|------------|--|
|      |            | Example 1: Real Estate Property tax billed and collected by the County = \$100. Add Total City Real Estate Property Tax billed and collected by the City = \$20 Total Real Estate Property Taxes = \$100 + \$20 = \$120. |
|      |            | Example 2: Real Estate Property tax billed and collected by the County = \$120. Add Total City Real Estate Property Tax billed and collected by the City = \$0 Total Real Estate Property Taxes = \$120 + \$0 = \$120.   |
|      |            | Enter the property tax as of the current fiscal year. North Carolina counties use a fiscal year of July 1- June 30.  |

Exhibit 8 North Carolina Regional MLS Coming Soon - No Showings Status Seller Authorization.

This Coming Soon - No Showings Seller Authorization Form hereby authorizes the listing firm to begin marketing the property up to 30 days prior to the "Start Showings Date" described below. Listings entered into the North Carolina Regional MLS, ("NCRMLS") with a Coming Soon - No Showings status indicates that the listing firm and the seller are preparing the property for sale before the listing's status is changed to Active. There must be a valid listing agreement between the seller and the listing firm. Listings in Coming Soon - No Showings status must have seller approval, which may be obtained using this form. Coming Soon - No Showings status is not intended to give the listing firm an advantage in finding a buyer for the property to the detriment of cooperating brokers, nor is it intended to circumvent the sale of the property on an open market. Coming Soon - No Showings status provides a method for the listing firm to notify other cooperating brokers of properties that will be made fully available for showing and marketing after preparations have been completed. Any showings of a property in Coming Soon - No Showings status disqualifies that property from that status, and the listing firm is cited for a violation of the NCRMLS Rules and Regulations. (see Section 1.1.2).

- 1) **Start Showings Date:** Listings entered into the MLS with Coming Soon - No Showings status automatically transition to Active status on the "Start Showings Date" specified in the listing agreement or 30 days after the Effective date of the Listing Agreement. (see section 10 (b) first box paragraph).

mm/dd/yy
- 2) **While the property is in Coming Soon - No Showings** status, the seller and the listing firm may not promote or advertise the property in any manner other than as "Coming Soon". Coming Soon - No Showings status listings are displayed on the Internet, are included in MLS advertising data feeds, including broker, agent, IDX, public, or syndication websites, and on social media.

Seller  
Initials
- 3) **A property in Coming Soon - No Showings** status may not be shown. Potential buyers and firms, including other agents in the listing firm office, cannot schedule showings of a Coming Soon - No Showings property through the seller, showing service, or the listing firm and cannot be given access to physically view the property during the period the property is in the Coming Soon - No Showings status. The listing agent must change the listing to Active status prior to scheduling a showing that would occur before the Start Showings Date.

Seller  
Initials



- 4) **As soon as the seller is ready for showings to begin**, the listing firm must change the listing status in the NCRMLS to "Active." Days on Market start on the effective date of the Listing Agreement. Once the listing transitions from Coming Soon - No Showings status to Active status, it cannot revert back to Coming Soon - No Showings status.

\_\_\_\_\_  
Seller  
Initials

- 5) **A listing firm may not re-list a property in Coming Soon - No Showings status unless:**

The listing has been in Expired or Cancelled status for more than 30 days; or,  
A new firm lists the property or;  
The property has been sold or rented.

\_\_\_\_\_  
Seller  
Initials

- 6) **The listing firm may place a "Coming Soon" sign on the property**, so long as there is written authorization from the seller to advertise the property and the listing firm does not promote or advertise the property in any manner other than as "coming soon".

\_\_\_\_\_  
Seller  
Initials

**Seller accepts the consequences of the decision to deny property showings indicated above.**

|                   |                  |       |
|-------------------|------------------|-------|
| Property Address  | City             | State |
| Print Seller Name | Seller Signature | Date  |
| Print Seller Name | Seller Signature | Date  |
| Print Broker Name | Broker Signature | Date  |

## Coming Soon “Dos”

- ✓ **Do place your Listing in Coming Soon - No Showings Status:** The Coming Soon-Now Showings status is a temporary, off-market status. A listing can only be in the Coming Soon-No Showing status for a maximum of 30 days after the marketing date.
- ✓ **Do understand that there is a Nightly Process;** Each evening, the System will review all Coming Soon - No Showings listings and automatically convert them to Active status if the Start Showings Date has been reached or if the listing has been in the status for 30 calendar days.
- ✓ **Do Change Status - Early Active:** The listing firm may change the listing’s status to **Active** at any time; however, once the Coming Soon - No Showings status is changed to Active the listing cannot go back to the Coming Soon - No Showings status.
- ✓ **Do put up Coming Soon Signs;** NCRMLS does not require a coming soon sign rider, but posting a “for sale” sign without a “coming soon” sign rider could be construed as misrepresenting the availability of access to show or inspect a listed property. Listing subscribers should consider using a “coming soon” sign rider on a sign, or no sign at all.
- ✓ **Do include Photos:** NCRMLS requires an image or photo of any listing in Coming Soon - No Showings status.
- ✓ **Do remember Offers can be accepted:** A seller can accept an offer from a prospective buyer even if the property is not available for showing. In the event an offer is accepted on a listing in the Coming Soon - No Showings status, the listing firm must change the listing status within 72 hours (excepting weekends, holidays, and postal holidays) to a **pending** status.

## Coming Soon "Don'ts"

- ✓ **Don't change to Coming Soon.** Only new listings can use the Coming Soon - No Showings status; listings in any other status may not be changed to Coming Soon - No Showings.

✓ **Don't do any Advertising unless it states, "Coming Soon":** Listings with a Coming Soon - No Showings status may only be promoted or advertised as a "coming soon" property. Advertising of a listing as a for-sale property will immediately disqualify the listing from the Coming Soon - No Showings status. If advertised as anything other than "coming soon" the subscriber will be cited for violation of the NCRMLS Rules and Regulations and be subject to a fine. A violation of this rule is assessed a \$1000 fine for the first violation, a \$2000 fine for the second violation, and a \$5000 fine plus a 30-day suspension of the subscriber's NCRMLS account for any subsequent violations.

- ✓ **Don't Forget No Showings, open houses, or broker caravans:** Listings in the Coming Soon - No Showings status are not eligible for showings, open houses, or broker caravans. Future showings and open houses may be scheduled in advance for a time after the Start Showing Date. The listing subscriber must change the status of a Coming Soon - No Showings listing to Active, if any showing will occur before the Start Showing Date. Any showing of a listing in the Coming Soon - No Showings status, whether that showing is made to the general public or other participants and subscribers, will immediately disqualify the listing from the Coming Soon - No Showings status. The listing will be immediately changed to Active and a subscriber who violates this rule is assessed a \$1000 fine for the first violation, a \$2000 fine for the second violation, and a \$5000 fine plus a 30-day suspension of the subscriber's MLS account for any subsequent violations.

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